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ALEXANDER & BALDWIN INC  
Form 10-Q  
November 13, 2001

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2001  
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OR

/  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-565  
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ALEXANDER & BALDWIN, INC.  
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(Exact name of registrant as specified in its charter)

HAWAII  
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99-0032630  
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(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

P. O. BOX 3440, HONOLULU, HAWAII  
822 BISHOP STREET, HONOLULU, HAWAII  
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96801  
96813  
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(Address of principal executive  
offices)

(Zip Code)

(808) 525-6611  
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(Registrant's telephone number, including area code)

N/A  
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(Former name, former address and former  
fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days.

Yes  No  / /

Number of shares of common stock outstanding as of  
September 30, 2001:

40,484,055

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## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

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The condensed financial statements and notes for the third quarter and first nine months of 2001 are presented below, with comparative figures from the 2000 financial statements.

#### ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Condensed Statements of Income (In thousands, except per share amounts)

	Three Months Ended September 30, 2001		Nine Months Ended September 30, 2001		
	2000		2000		
	(unaudited)		(unaudited)		
<b>Revenue:</b>					
Operating revenue	\$ 260,701	\$ 280,304	\$ 810,678	\$ 793,688	
Interest, dividends and other	3,392	5,482	23,422	13,483	
Total revenue	264,093	285,786	834,100	807,171	
<b>Costs and Expenses:</b>					
Costs of goods sold, services and rentals	208,714	223,610	644,102	624,672	
Selling, general and administrative	23,572	21,877	73,020	64,712	
Interest	4,330	6,661	14,979	17,967	
Income taxes	10,165	12,284	37,739	36,042	
Total costs and expenses	246,781	264,432	769,840	743,393	
Income Before Cumulative Effect of Change in Accounting Method	17,312	21,354	64,260	63,778	
Cumulative Effect of Change in Accounting Method for Drydocking Costs (net of income taxes of \$7,668, Note d)	--	--	--	12,250	
Net Income	\$ 17,312	\$ 21,354	\$ 64,260	\$ 76,028	
<b>Basic Earnings Per Share:</b>					
Before cumulative effect of accounting change					
Accounting change (Note d)	--	--	--	0.30	
Net income	\$ 0.42	\$ 0.53	\$ 1.58	\$ 1.85	
<b>Diluted Earnings Per Share:</b>					
Before cumulative effect of accounting change					
Accounting change (Note d)	--	--	--	0.30	
Net income	\$ 0.42	\$ 0.52	\$ 1.58	\$ 1.85	

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Dividends Per Share	\$ 0.225	\$ 0.225	\$ 0.675	\$ 0.675
Average Number of Shares Outstanding	40,567	40,439	40,548	41,095

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Industry Segment Data, Net Income  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2001	2000	2001	2000
	(unaudited)		(unaudited)	
Revenue:				
Ocean Transportation	\$ 207,828	\$ 220,759	\$ 607,649	\$ 634,568
Property Development and Management:				
Leasing	18,103	15,522	52,689	45,327
Sales	5,063	14,435	77,302	42,474
Food Products	32,296	34,294	78,612	82,464
Other	803	776	17,844	2,338
	-----	-----	-----	-----
Total revenue	\$ 264,093	\$ 285,786	\$ 834,100	\$ 807,171
Operating Profit, Net Income:				
Ocean Transportation	\$ 24,245	\$ 26,106	\$ 60,413	\$ 73,913
Property Development and Management:				
Leasing	8,704	7,467	26,123	22,257
Sales	(405)	5,472	15,362	25,090
Food Products	1,374	2,901	7,226	2,909
Other	767	745	17,714	2,218
Total operating profit	34,685	42,691	126,838	126,387
Interest Expense	(4,330)	(6,661)	(14,979)	(17,967)
Corporate Expenses	(2,878)	(2,392)	(9,860)	(8,600)
Income Before Taxes and Accounting Change	27,477	33,638	101,999	99,820
Income Taxes	(10,165)	(12,284)	(37,739)	(36,042)
Income Before Accounting Change	17,312	21,354	64,260	63,778
Cumulative Effect of Accounting Change	--	--	--	12,250
Net Income	\$ 17,312	\$ 21,354	\$ 64,260	\$ 76,028

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Balance Sheets  
(In thousands)

September 30,      December 31,  
2001                      2000

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	(unaudited)	
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 340	\$ 3,451
Accounts and notes receivable, net	131,595	141,553
Inventories	19,023	17,137
Real estate held for sale	8,665	19,324
Deferred income taxes	12,865	13,186
Prepaid expenses and other assets	12,602	18,736
Accrued deposits to Capital Construction Fund	(900)	(4,520)
Total current assets	184,190	208,867
Investments	181,770	183,141
Real Estate Developments	67,348	62,628
Property, at cost	1,896,070	1,808,194
Less accumulated depreciation and amortization	897,944	853,502
Property - net	998,126	954,692
Capital Construction Fund	152,985	150,405
Other Assets	110,464	106,279
Total	\$1,694,883	\$1,666,012

LIABILITIES AND SHAREHOLDERS' EQUITY			
Current Liabilities:			
Notes payable and current portion of long-term debt		\$ 23,000	\$ 30,500
Accounts payable	59,200	63,075	
Other	66,465	59,431	
Total current liabilities	148,665	153,006	
Long-term Liabilities:			
Long-term debt	313,830	330,766	
Post-retirement benefit obligations	43,958	44,752	
Other	55,248	56,698	
Total long-term liabilities	413,036	432,216	
Deferred Income Taxes	391,937	387,139	
Shareholders' Equity:			
Capital stock	33,304	33,248	
Additional capital	65,154	58,007	
Unrealized holding gains on securities	69,369	61,937	
Retained earnings	585,353	552,637	
Cost of treasury stock	(11,935)	(12,178)	
Total shareholders' equity	741,245	693,651	
Total	\$1,694,883	\$1,666,012	

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### ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Condensed Statements of Cash Flows (In thousands)

	Nine Months Ended September 30,	
	2001	2000
	(unaudited)	
Cash Flows from Operating Activities	\$ 107,431	\$ 75,431
Cash Flows from Investing Activities:		
Capital expenditures	(81,430)	(68,607)
Proceeds from sale of investments	16,217	--
Capital Construction Fund, net	(1,983)	(797)
Other	2,770	3,118
	-----	-----
Net cash used in investing activities	(64,426)	(66,286)
Cash Flows from Financing Activities:		
Proceeds from issuances of long-term debt	6,000	78,500
Payments of debt, net	(30,500)	(9,000)
Proceeds from issuances of capital stock	3,409	313
Repurchases of capital stock	(2,270)	(43,294)
Dividends paid	(27,382)	(27,722)
	-----	-----
Net cash used in financing activities	(50,743)	(1,203)
Net Increase (Decrease) in Cash and Cash Equivalents	\$ (7,738)*	\$ 7,942
Other Cash Flow Information:		
Interest paid, net of amounts capitalized	\$ (17,539)	\$ (18,196)
Income taxes paid, net of refunds	(19,855)	(17,567)
Other Non-cash Information:		
Accrued withdrawals from Capital Construction Fund, net	(3,620)	(1,573)
Depreciation expense	(56,041)	(52,411)
Tax-deferred property sales	30,843	35,923
Tax-deferred property purchases	(42,257)	(23,134)
Change in unrealized holding gains	7,432	(2,182)

\*Includes \$4.6 million of checks issued but not yet cleared. This is included with "Accounts payable" in the Condensed Balance Sheet for September 30, 2001.

#### Financial Notes (Unaudited)

- (a) The Condensed Balance Sheet as of September 30, 2001, the Condensed Statements of Income for the three months and nine months ended September 30, 2001 and 2000, and the Condensed Statements of Cash Flows for the nine months ended September 30, 2001 and 2000 are unaudited. Because of the nature of the Company's operations, the results for interim periods are not necessarily indicative of results to be expected for the year, but

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in the opinion of management, all material adjustments necessary for the fair presentation of interim period results have been included in the interim financial statements.

- (b) Estimated effective annual income tax rates differ from statutory rates, primarily due to the dividends-received deduction, various tax credits and the charitable donation of appreciated stock (See Note e).
- (c) The Company's total non-owner changes in shareholders' equity consist of net income, adjusted for unrealized holding gains (losses) on securities (other comprehensive income). On this basis, comprehensive income for the three months ended September 30, 2001 and 2000 was \$18.4 million and \$29.5 million, respectively. Comprehensive income for the nine months ended September 30, 2001 and 2000 was \$71.7 million and \$73.8 million, respectively.
- (d) The cumulative effect of an accounting change in the first quarter of 2000 related to the treatment of vessel drydocking costs. The Company changed its method of accounting for these costs from the accrual method to the deferral method. Drydocking costs had been accrued as a liability and an expense on an estimated basis, in advance of the next scheduled drydocking. Under the deferral method, actual drydocking costs are capitalized when incurred and amortized over the period benefited. This change was made to conform with prevailing industry accounting practices. The cumulative effect of this accounting change, as of January 1, 2000, is shown separately in the Condensed Statements of Income and resulted in income of \$12,250,000 (net of income tax expense of \$7,668,000), or \$0.30 per share.

The effect of this change in accounting method as of January 1, 2000, on the Condensed Balance Sheets, was to increase Other Assets by \$4,765,000, eliminate drydocking reserves of \$15,153,000, increase deferred taxes by \$7,668,000, and increase total shareholders' equity by \$12,250,000. The pro-forma effect of the change on 2000 net income is the same as the reported amount of \$63,778,000.

- (e) Investments: During the first half of 2001, the Company divested its holdings in Pacific Century Financial Corporation ("Pacific Century") (NYSE:BOH). This was completed through the sales, in the second quarter, of 749,000 shares of the stock for \$16,200,000 and the donations, in the first quarter, of 360,000 shares to the Company's charitable foundation. The fair value of the donated stock was \$7.5 million and the historical cost basis of the donated shares was approximately \$500,000. The net expense related to this contribution of \$500,000 is included in the 2001 first quarter financial statements (Selling, general and administrative expense in the Condensed Statements of Income, and in Corporate Expenses, in the Industry Segment Data.) The after-tax gain on the sale of the Pacific Century stock was approximately \$9.4 million, or \$0.23 per share. This gain is included in the Company's 2001 second quarter financial results in the Condensed Statements of Income under "Interest, dividends and other" and in the Industry Segment Data under "Other."

In May 2001, BNP Paribas SA, France's largest bank, announced that, subject to regulatory, shareholder and other approvals, it would purchase the remaining 55 percent of BancWest Corporation ("BancWest") (NYSE:BWE) which it did not already own. This offer was 40 percent higher than the market price of BancWest's stock at the time of the offer. The transaction is expected to close during the fourth quarter of 2001. The sale of the Company's holdings in BancWest, at \$35 per share, would result in an after-tax realized gain of approximately \$68 million, or \$1.69 per share.

- (f) Certain amounts have been reclassified to conform with the current year's presentation.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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#### THIRD QUARTER AND FIRST NINE MONTH EVENTS:

Operating Results: Net income for the third quarter of 2001 was \$17,312,000, or \$0.42 per basic share. Net income for the comparable period of 2000 was \$21,354,000, or \$0.53 per basic share. Revenue in the third quarter of 2001 was \$264,093,000, compared with revenue of \$285,786,000 in the third quarter of 2000.

Net income for the first nine months of 2001 was \$64,260,000, or \$1.58 per basic share, compared with \$76,028,000, or \$1.85 per basic share in the first nine months of 2000. The 2000 net income includes a change in accounting for vessel drydocking costs that resulted in a one-time non-cash increase of \$12,250,000 in net income (\$0.30 per basic share). This change is described in Note (d) to the third quarter 2001 financial statements. Excluding the change in accounting, net income rose by \$482,000, compared with the first nine months of 2000.

In the third quarter of 2001, operating profit was \$34,685,000. This was \$8,006,000, or 19-percent, lower than the \$42,691,000 in the third quarter of 2000. For the first nine months of this year, operating profit was \$126,838,000, an increase of \$451,000, versus \$126,387,000 in the first nine months of 2000.

Interest expense in both periods of 2001 was lower than in the comparable periods in 2000, reflecting both lower rates and decreased debt balances.

#### FINANCIAL CONDITION AND LIQUIDITY

The Company's principal liquid resources, comprising cash and cash equivalents, receivables, sugar and coffee inventories and unused lines of credit, less accrued deposits to the Capital Construction Fund, totaled \$398,933,000 at September 30, 2001, an increase of \$153,861,000 from December 31, 2000. This net increase was due primarily to \$140,000,000 for new debt facilities, a \$45,000,000 increase in the Company's multi-bank revolving credit facility, \$7,500,000 lower drawn balances on variable rate facilities, and agricultural inventories which were \$1,600,000 higher than at year-end 2000 (due to seasonality of production cycles), partially offset by the expiration and non-renewal of a \$25,000,000 uncommitted short-term facility, and lower receivables and cash balances.

Working capital was \$35,525,000 at September 30, 2001, a decrease of \$20,336,000 from the amount at the end of 2000. The lower working capital was due primarily to lower trade receivables, a lower inventory of residential units, higher income taxes payable, and lower cash balances, partially offset by higher agricultural products inventory. The lower inventory of residential units was due to active sales of residential units on Maui. The remaining factors are the result of normal seasonality.

#### RESULTS OF SEGMENT OPERATIONS - THIRD QUARTER 2001 COMPARED WITH THE THIRD QUARTER 2000

Ocean Transportation revenue of \$207,828,000 for the third quarter of 2001 decreased six-percent from the \$220,759,000 reported in the third quarter of 2000. Operating profit of \$24,245,000 decreased seven percent from the \$26,106,000 reported in the third quarter of 2000. The lower revenue was due mainly to the discontinuation in 2000 of the Company's Pacific Coast shuttle service and lower intermodal revenue. These two revenue reduction factors, however, had little impact on the lower operating profit. The decrease in operating profit resulted primarily from modestly lower cargo volume, slower-than-expected improvement in productivity resulting from a terminal improvement project, and the Company's share of lower results from investments in a shipping operation in Puerto Rico and a stevedoring joint venture. These were

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offset, in part, by the benefits of contract carriage for a competitor, the sale of a small subsidiary and higher shipping rates. Third quarter 2001 Hawaii service container volume was four-percent lower than in the 2000 third quarter, and automobile volume was 11-percent lower.

Property Development and Management - Leasing revenue of \$18,103,000 and operating profit of \$8,704,000 for the third quarter of 2001 were both 17 percent higher than in the third quarter of 2000. These increases were due primarily to additions to the property portfolio in late 2000 and early 2001, and higher Hawaii occupancy levels. Third quarter 2001 occupancy levels for Mainland properties averaged 93 percent, versus 96 percent in the third quarter of 2000. Occupancy levels for Hawaii properties averaged 90 percent in the third quarter of 2001, versus 85 percent a year earlier. Mainland occupancy declined, due to lease expirations for several large industrial tenants. The increase in Hawaii occupancy was due primarily to higher tenancy in retail and warehouse properties.

Property Development and Management - Sales revenue of \$5,063,000 for the third quarter of 2001 compared with \$14,435,000 in the third quarter of 2000. A small operating loss of \$405,000 occurred in the third quarter of 2001, versus an operating profit of \$5,472,000 in the 2000 third quarter. This decrease in revenue and operating profit was due primarily to the non-recurrence in 2001 of a major property sale on Maui in 2000. Sales in the third quarter of 2000 included the sales of a 13-acre parcel at Maui Business Park to Home Depot, two business parcels and six residential properties. This variability in sales and operating profit is an inherent characteristic of property sales activity. The third-quarter loss resulted from overhead and administrative costs in excess of income from property sales.

Food Products revenue of \$32,296,000 for the third quarter of 2001 was six-percent lower than the \$34,294,000 reported in the third quarter of 2000. Operating profit of \$1,374,000 for the third quarter of 2001 compared with \$2,901,000 in the third quarter of 2000. The primary reasons for the declines in revenue and operating profit were A&B's share of losses in its investment in C&H Sugar Company, Inc., losses related to the Company's startup panelboard plant and higher cane sugar production costs resulting from the continuing drought conditions on Maui. Partially offsetting these factors were higher domestic raw sugar prices and lower operating costs which resulted from the 2000 closure of the Company's Paia sugar mill. For 2001, the Company forward priced 80 percent of its sugar production at approximately \$21/cwt. Drought conditions on Maui continue to affect sugar production and costs adversely. Higher California energy costs were the driving factor for the lower results at C&H. The Company is currently evaluating marketing and operating alternatives for its panelboard manufacturing business. Production has been suspended pending the results of this evaluation.

### RESULTS OF SEGMENT OPERATIONS - FIRST NINE MONTHS OF 2001 COMPARED WITH THE FIRST NINE MONTHS OF 2000

Ocean Transportation revenue of \$607,649,000 for the first nine months of 2001 was four-percent lower than the \$634,568,000 reported in the first three quarters of 2000. Operating profit of \$60,413,000 declined 18 percent from \$73,913,000 in the first nine months of 2000. The lower revenue was due to the same factors cited in the third quarter comparisons. The decline in operating profit resulted primarily from slower-than-expected improvement in productivity resulting from a terminal improvement project, and lower results from investments in a shipping operation in Puerto Rico and a stevedoring joint venture. These were offset, in part, by the benefits of contract carriage for a competitor, the sale of a small subsidiary and higher shipping rates. Matson's Hawaii service container volume in the first nine months of 2001 was two-percent lower than in the first nine months of 2000, and automobile volume was three-percent lower.

Property Development and Management - Leasing revenue of \$52,689,000 for the first nine months of 2001 was 16-percent higher than the \$45,327,000 in the first nine months of 2000. Operating profit of \$26,123,000 for the first nine months of 2001 was 17-percent higher than the \$22,257,000 earned in the first



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nine months of 2000. These increases were due primarily to additions to the property portfolio in the latter part of 2000 and in early 2001. Year-to-date 2001 occupancy levels for Mainland properties averaged 93 percent, versus 96 percent in the first nine months of 2000. Year-to-date 2001 occupancy levels for Hawaii properties improved to 90 percent, versus 85 percent in the comparable period of 2000. The fluctuations in occupancy rates were due to the same factors cited for the third quarter.

Property Development and Management - Sales revenue of \$77,302,000 and operating profit of \$15,362,000 in the first nine months of 2001 were primarily the result of sales of an industrial lot to Wal-Mart, three commercial properties in Bainbridge, Washington, a four-acre parcel on Maui, 75 residential properties and four business parcels. Sales revenue of \$42,474,000 and operating profit of \$25,090,000 in the first nine months of 2000 included the sale of a ground lease under a Costco store, a 13-acre parcel at Maui Business Park to Home Depot, 14 business parcels, and 18 residential properties.

Food Products revenue of \$78,612,000 for the first nine months of 2001 was five-percent lower than the \$82,464,000 reported for the comparable period of 2000. Operating profit for the first nine months of 2001 was \$7,226,000 compared with \$2,909,000 in the first nine months of 2000. The improvement in operating profit was due primarily to a one-time cash distribution from the sugar marketing and transportation cooperative that handles Hawaii sugar growers' production, higher domestic raw sugar prices and reduced costs attributable to the closure of the Paia Mill, partially offset by losses from A&B's investment in C&H Sugar Company, Inc. and losses related to the Company's startup panelboard manufacturing business.

Other operating profit for the first nine months of 2001 included the gain from the sale of the Company's investment in Pacific Century. (See Note (e) to the Company's condensed financial statements.)

### OTHER MATTERS

Property Sales and Trends: The mix of property sales in any year or quarter can be diverse. Sales can include developed residential real estate, commercial properties, developable subdivision lots, undeveloped land and property sold under threat of condemnation. The sale of undeveloped land and vacant parcels generally provides a greater contribution to earnings than does the sale of developed and commercial property, due to the low historical-cost basis of the Company's Hawaii land. Consequently, property sales revenue trends, cash flows from the sales of real estate and the amount of real estate held for sale on the balance sheets do not necessarily indicate future profitability trends for this segment.

New Accounting Standards: Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, was adopted by the Company in January 2001 with no impact on the financial statements. SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities," was adopted in 2001 with no significant changes to the Company's accounting practices.

SFAS No. 141 "Business Combinations" was issued in June 2001 and became effective in July 2001. This statement requires the purchase method of accounting for business combinations. This standard will affect how the Company accounts for new business combinations.

SFAS No. 142 "Goodwill and Other Intangible Assets" was issued in June 2001 and is effective in January 2002. This statement addresses how intangible assets, including goodwill, should be accounted for in the financial statements. The Company currently has approximately \$1 million of recorded intangibles. Consequently, the new statement will not have a material effect on the balance sheet or income statement.

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SFAS No. 143 "Accounting for Asset Retirement Obligations" was issued in June 2001 and becomes effective in January 2003. This statement addresses accounting and reporting for obligations and costs which will occur when long-term assets are retired. Among other things, the statement requires that the present value of the liability associated with future asset retirements be recorded on the balance sheet when an obligation has been incurred and when it can be measured. The amortization of the capitalized cost and increases in the present value of the obligation which result from the passage of time, are recorded as a charge to earnings. The possible financial impacts of this standard are not yet known, but are being assessed.

SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" was issued in August 2001 and becomes effective in January 2002. This statement replaces previous accounting standards related to asset impairments and provides guidance concerning the recognition and measurement of impairment losses for certain types of long-term assets. The statement recommends the use of probability-weighted cash flow estimations, precludes accruing future operating losses prior to asset disposal, expands the scope of "discontinued operations" to include a component of an entity, and eliminates the current exemption to consolidation when control over a subsidiary is likely to be temporary. The statement will change how the company analyzes and accounts for asset impairments and discontinued operations, but, upon adoption, will have no immediate financial impacts.

Accounting Change: In January 2000, the Company changed its method of accounting for vessel drydocking costs from the accrual method to the deferral method. The cumulative effect of this accounting change increased first quarter 2000 net income by \$12,250,000. (See Note (d) to the Company's condensed financial statements.)

Tax-Deferred Real Estate Exchanges: During the first nine months of 2001, the Company recorded tax-deferred sales of \$30,843,000. These sales plus the unreinvested balance of tax-deferred sales that occurred in 2000 enabled the Company to purchase, on a tax-deferred basis, \$42,257,000 in new real estate assets. These amounts are not included in "cash flows from operating activities" and "capital expenditures," but are reported under the caption of "Other Non-cash Information" in the Condensed Statements of Cash Flows.

Environmental Matters: As with most industrial and land-development companies of its size, the Company's operations have certain risks, which could result in expenditures for environmental remediation. The Company believes that it is in compliance, in all material respects, with applicable environmental laws and regulations, and works proactively to identify potential environmental concerns. Management believes that appropriate liabilities have been accrued for environmental matters.

Investments: During the first half of 2001, the Company divested its holdings in Pacific Century. This was completed through the donation of 360,000 shares to the Company's charitable foundation and the sale of the remaining 749,000 shares. In May 2001, BNP Paribas SA, announced that, subject to regulatory, shareholder and other approvals, it would purchase the remaining 55 percent of BancWest Corporation ("BancWest") (NYSE:BWE) that it did not already own. The Company currently owns 3,385,788 shares of BancWest stock. This sale is expected to close during the fourth quarter. (See Note (e) to the Company's condensed financial statements).

Economic Conditions: Although none of the Company's operations were directly affected by the East Coast terrorist attacks of September 11th, the events have compounded pre-existing concerns about the outlook for Hawaii's economy. They also created unprecedented uncertainty about how to assess the extent, pace and duration of the decline that is now expected. Local economists are struggling to draw inferences from the rapid economic decline and steady recovery that accompanied the Gulf War, but many of the present circumstances are significantly different. Most economists have concluded that, in the absence of better data, forecasts simply are not practical at this time.

The visitor industry is Hawaii's largest single business activity. In the

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near-term, lower demand has prompted both international and domestic air carriers to reduce the number of flights they offer. Hotels and visitor-related businesses also acted quickly to adjust capacity. As a result, local unemployment filings have risen sharply. The Hawaii State legislature conducted a special session to consider economic incentives to help offset the decline. It is too early to determine how the measures considered at this special session will benefit Hawaii's economy.

In the absence of other major external events, the Company anticipates that the significant decline in the visitor industry will persist during the 4th quarter of 2001, with improvement taking place gradually during the first half of 2002. In this scenario, the effects of the decline should be felt primarily at Matson, in the form of lower shipments of visitor-related cargo and household goods associated with now-curtailed military transfers. It is likely that effects on real estate activities would be much less and that there would be little or no effect on food products activities.

### PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The Company, from time to time, may make or may have made certain forward-looking statements, whether orally or in writing, such as forecasts and projections of the Company's future performance or statements of management's plans and objectives. Such forward-looking statements may be contained in, among other things, Securities and Exchange Commission (SEC) filings, such as the Forms 10-Q, press releases made by the Company and oral statements made by the officers of the Company. Except for historical information contained in these written or oral communications, such communications contain forward-looking statements. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to: (1) impact of the events of September 11, 2001; (2) economic conditions in Hawaii and elsewhere; (3) market demand; (4) competitive factors and pricing pressures in the Company's primary markets; (5) legislative and regulatory environments at the federal, state and local levels, such as government rate regulations, land-use regulations, government administration of the U.S. sugar program, and modifications to or retention of cabotage laws; (6) dependence on third-party suppliers; (7) fuel prices; (8) raw sugar prices; (9) labor relations; (10) risks associated with current or future litigation; and (11) other risk factors described elsewhere in such communications and from time to time in the Company's filings with the SEC.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

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Information concerning market risk is incorporated herein by reference to Item 7A of the Company's Form 10-K for the fiscal year ended December 31, 2000. There has been no material change in the quantitative and qualitative disclosure about market risk since December 31, 2000.

## PART II. OTHER INFORMATION

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

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(a) Exhibits

11. Statement re Computation of Per Share Earnings.

(b) Reports on Form 8-K

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No reports on Form 8-K were filed during the quarter.

SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALEXANDER & BALDWIN, INC.

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(Registrant)

Date: November 13, 2001

/s/ James S. Andrasick

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James S. Andrasick  
Sr. Vice President, Chief  
Financial Officer and Treasurer

Date: November 13, 2001

/s/ Thomas A. Wellman

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Thomas A. Wellman  
Controller

EXHIBIT INDEX

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11. Statement re Computation of Per Share Earnings.