DARLING INTERNATIONAL INC Form 10-Q August 13, 2002

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# **FORM 10-Q**

(Mark One)

/X/ QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 29, 2002

OR

/ / TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-24620

# DARLING INTERNATIONAL INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

36-2495346 (I.R.S. Employer Identification No.)

251 O'CONNOR RIDGE BLVD., SUITE 300, IRVING, TEXAS 75038

(Address of principal executive offices)

(972) 717-0300

(Registrant's telephone number)

Not applicable

(Former name, address and fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such report(s)), and (2) has been subject to such filing requirements for the past 90 days.

YES /X/ NO / /

The number of shares outstanding of the Registrant's common stock, \$0.01 par value, as of August 12, 2002 was 62,281,448.

Page 1

# DARLING INTERNATIONAL INC. AND SUBSIDIARIES FORM 10-Q FOR THE THREE MONTHS ENDED JUNE 29, 2002

#### TABLE OF CONTENTS

#### PART I: FINANCIAL INFORMATION

# Page No.

Item 1.	FINANCIAL STATEMENTS
	Consolidated Balance Sheets
	Consolidated Statements of Operations (unaudited)
	Consolidated Statements of Cash Flows (unaudited) 5 Six Months Ended June 29, 2002 and June 30, 2001
	Notes to Consolidated Financial Statements (unaudited) 6
Item 2.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
Item 3.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS
	PART II: OTHER INFORMATION
Item 4.	SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
Item 6.	EXHIBITS AND REPORTS ON FORM 8-K

Page 2

.

Signatures . . . .

. . . . 25

.

# DARLING INTERNATIONAL INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS June 29, 2002 and December 29, 2001

(in thousands, except shares and per share data)

	June 29, 2002	December 29, 2001
ASSETS	(unaudited)	
Current assets:		
Cash and cash equivalents	\$ 2 795	\$ 3,668
Accounts receivable	19,891	23,719
Inventories	8,289	7,698
Prepaid expenses	7,602	4,394
Assets held for sale	2,667	
Deferred income taxes		2,203
		•
Other	175	209
Total current assets	43,990	41,891
Property, plant and equipment, less accumulated depreciation		
of \$161,772 at June 29, 2002 and \$155,555 at December 29, 2001	76,064	74,744
Collection routes and contracts, less accumulated amortization		
of \$22,145 at June 29, 2002 and \$22,139 at December 29, 2001 Goodwill, less accumulated amortization of \$1,077 at	25,162	27,366
June 29, 2002 and December 29, 2001	4,429	4,429
Assets held for sale	-	3,002
Other noncurrent assets	8,015	7,647
	\$ 157,660	\$ 159 <b>,</b> 079
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)		
Current liabilities: Current portion of long-term debt	\$ 4,265	\$ 120,053
	\$ 4,265 8,164	•
Accounts payable, principally trade	•	11,104
Accrued expenses	25,405	24,069
Accrued Interest	687	3,383
Total current liabilities	38,521	158,609
Long-term debt, less current portion	70,850	_
Other non-current liabilities	7,418	8,134
Deferred income taxes	2,358	1,990
Total liabilities	119,147	168,733
Redeemable Preferred Stock, \$0.01 par value, 1,000,000 shares	E 0.64	
authorized, 100,000 shares outstanding	7,861	_
Stockholders' equity (deficit):		
Common stock, \$0.01 par value; 100,000,000 shares authorized;		
62,298,448 and 15,589,362 shares issued and outstanding at		
June 29, 2002 and at December 29, 2001, respectively	623	156
Additional paid-in capital	73,242	35,235

Treasury stock, at cost; 21,000 shares at June 29, 2002 and December 29, 2001	(172)	(172)
Accumulated comprehensive loss	(533)	(533)
*	( )	. ,
Accumulated deficit	(42,508)	(44,340)
Total stockholders' equity (deficit)	30,652	(9,654)
Contingencies (note 3)		
	\$ 157,660	\$ 159 <b>,</b> 079
	=======	========

The accompanying notes are an integral part of these consolidated financial statements.

Page 3

# DARLING INTERNATIONAL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS Three months and six months ended June 29, 2002 and June 30, 2001

(in thousands, except per share data)

	Three Months Ended			
	June 29, 2002	June 30, 2001	June 29, 2002	
	(unaudited)			
Net sales		\$ 58,614		
Costs and expenses:				
Cost of sales and operating expenses				
Selling, general and administrative expenses	8,285	6,778	15,445	
Depreciation and amortization		6,488		
Total costs and expenses	58,797		116,744	
Operating income (loss)			6,981	
Other income (expense):				
Interest expense	(1,385)	(3,267)	(5,271)	
Other, net			1,480	
Total other expense	(640)	(4,379)	(3,791)	
Income (loss) before income taxes		(5,721)		
Income taxes	(1,358)	-	(1,358)	

Net income (loss) Preferred dividends and accretion		1,249 (255)		(5,721) _		1,832 (255)
Net income (loss) applicable to common shareholders	\$ ===	994	\$ ==	(5,721)	\$ ===	1,577
Basic and diluted income (loss) per share	\$ ===	0.03	\$ ==	(0.37)	\$	0.06

The accompanying notes are an integral part of these consolidated financi

Page 4

# DARLING INTERNATIONAL INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS Six Months ended June 29, 2002 and June 30, 2001 (in thousands)

		Six Mont
	 J1	une 29, 2002
		 (unau
Cash flows from operating activities:		
Net income (loss) Adjustments to reconcile net income (loss) to	\$	1,832
net cash provided (used) by operating activities:		
Depreciation and amortization		8,627
Gain on disposal of property, plant, equipment and other assets Changes in operating assets and liabilities:		(1,612)
Accounts receivable		3,828
Inventories and prepaid expenses		(3,799)
Accounts payable and accrued expenses		2,251
Accrued interest		2,635
Other		(1,500)
Net cash provided (used) by operating activities		12,262
Cash flows from investing activities:		
Capital expenditures		(7,398)
and other assets		1,604
Net cash used by investing activities		(5,794)

Cash flows from financing activities: Proceeds from long-term debt Payments on long-term debt Common and preferred stock issuance costs Contract payments		94,034 (98,339) (2,840) (196)
Net cash provided (used) by financing activities		(7,341)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period		(873) 3,668
Cash and cash equivalents at end of period	•	2,795
Supplemental disclosure of cash flow information: Cash paid during the period for: Interest	\$	2,635
Income taxes, net of refunds	\$	619 619
Noncash financing activity - Recapitalization transactions (note 6): Debt reduction Accrued interest reduction Forbearance fees reduction Preferred stock, net of issuance costs and discount Common stock issued, net of issuance costs		(40,633) (5,331) (3,855) 8,327 41,492

The accompanying notes are an integral part of these consolidated financial statem

Page 5

#### DARLING INTERNATIONAL INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements June 29, 2002 (unaudited)

#### (1) <u>General</u>

The accompanying consolidated financial statements for the three month and six month periods ended June 29, 2002 and June 30, 2001 have been prepared in accordance with generally accepted accounting principles in the United States of America by Darling International Inc. ( Company ) without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). The information furnished herein reflects all adjustments (consisting only of normal recurring accruals) which are, in the opinion of management, necessary to present a fair statement of the financial position and operating results of the Company as of and for the respective periods. However, these operating results are not necessarily indicative of the results expected for a full fiscal year. Certain information and footnote disclosures normally included in annual financial statements

prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations. However, management of the Company believes, to the best of their knowledge, that the disclosures herein are adequate to make the information presented not misleading. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements of the Company s Form 10-K/A for the fiscal year ended December 29, 2001.

# (2) <u>Summary of Significant Accounting Policies</u>

#### (a) <u>Basis of Presentation</u>

The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

# (b) Fiscal Periods

The Company has a 52/53 week fiscal year ending on the Saturday nearest December 31. Fiscal periods for the consolidated financial statements included herein are as of June 29, 2002, and include the 13 weeks and 26 weeks ended June 29, 2002, and the 13 weeks and 26 weeks ended June 30, 2001.

# (c) <u>Net Income (Loss) Per Share</u>

Basic and diluted net income (loss) per common share are computed by dividing net income (loss) applicable to common shareholders by the weighted average number of common stock shares outstanding during the period. On May 13, 2002, the Company consummated a recapitalization and executed a new amended and restated Credit Agreement with its lenders whereby the Company exchanged borrowings outstanding under its previous Credit Agreement, a portion of accrued interest and commitment fees, and forbearance fees payable for 46,705,086 shares of newly issued common stock. Options to purchase 4,000 shares of the Company s common stock were exercised during the second quarter of Fiscal 2002.

#### PAGE 6

The weighted average common shares used for basic income (loss) per common share were 40,205,067 and 15,568,362 for the three months ended June 29, 2002 and June 30, 2001, respectively. The weighted average common shares used for basic income (loss) per common share were 27,886,714 and 15,568,362 for the six months ended June 29, 2002 and June 30, 2001, respectively.

The weighted average common shares used for diluted income (loss) per common share were 40,492,519 and 15,568,362 for the three months ended June 29, 2002 and June 30, 2001, respectively. The weighted average common shares used for diluted income (loss) per common share were 28,195,264 and 15,568,362 for the six months ended June 29, 2002 and June 30, 2001, respectively.

3,024,185 outstanding stock options were excluded from diluted loss per common share for the three and six months ended June 30, 2001, as the effect was antidilutive. 2,193,051 outstanding stock options were excluded from diluted loss per common share for the three and six months ended June 29, 2002, as the effect was antidilutive.

#### (d) <u>New Accounting Standards</u>

The Company adopted Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets (Statement 142) and Statement 144, Accounting for the Impairment or Disposal of Long-Lived Assets, on December 30, 2001 (the first day of Fiscal 2002).

Statement 142 eliminates the amortization of goodwill and other intangible assets with indefinite lives. Intangible assets with lives restricted by contractual, legal, or other means will continue to be amortized over their useful lives. Goodwill and other intangible assets not subject to amortization are tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Statement 142 requires a two-step process for testing impairment. First, the fair value of each reporting unit is compared to its carrying value to determine whether an indication of impairment exists. If impairment is indicated, then the fair value of the reporting unit s goodwill is determined by allocating the unit s fair value to its assets and liabilities (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination. The amount of impairment for goodwill is measured as the excess of its carrying value over its fair value. The Company has determined that the implied value of its goodwill exceeded carrying value and, therefore, no impairment charge was necessary.

The Company has identified its reporting units for purposes of assessing goodwill impairment to be the individual plant locations.

Intangible assets subject to amortization under Statement 142 consist of collection routes and contracts and non-compete agreements. Amortization expense is calculated using the straight-line method over the estimated useful life of the asset ranging from 3 to 15 years.

#### PAGE 7

The gross carrying amount of collection routes and contracts and non-compete agreements subject to amortization include (in thousands):

	June 29 <b>,</b> 2002	December 29, 2001
Collection Routes and Contracts:		
Routes	\$ 42,307	\$ 42,307
Non-compete agreements	4,627	6,797
Royalty and consulting agreements	373	401
	47,307	49,505
Accumulated Amortization:		
Routes	(19,185)	(17,498)
Non-compete agreements	(2,726)	(4,423)
Royalty and consulting agreements	(234)	(218)
	(22,145)	(22,139)
Collection routes and contracts, less accumulated amortization	\$ 25 <b>,</b> 162	\$ 27 <b>,</b> 366

Amortization expense for the three months ended June 29, 2002 and June 30, 2001 was approximately \$1,069,000 and \$1,230,000, respectively. Amortization expense for the six months ended June 29, 2002 and June 30, 2001 was approximately \$2,204,000 and \$2,616,000, respectively. Amortization expense for the next five fiscal years is estimated to be \$4,178,000, \$4,061,000, \$3,937,000, \$3,937,000 and \$3,937,000.

The effect of the adoption of Statement 142 on net income (loss) and earnings (loss) per share is as follows (in thousands, except per share date):

	Three Mc	Three Months Ended		ths Ended	
	June 29, 2002	June 30, 2001	June 29, 2002	June 3 2001	
Reported net income (loss) applicable to common shareholders Add back: goodwill amortization	\$ 994 _	\$(5,721) 51	\$1,577 _	\$(6,87 14	
Adjusted net income (loss) applicable to common shareholders	\$ 994 ======	\$(5,670)	\$1,577 ======	\$(6 <b>,</b> 72	
Basic earnings (loss) per share: Reported net income (loss) Add back: goodwill amortization		\$ (0.37) 0.01	\$ 0.06	\$ (0.4 0.0	
Adjusted net income (loss)	\$ 0.03	\$ (0.36)	\$ 0.06 ======	\$ (0.4 ======	

\_\_\_\_\_

\_\_\_\_\_

Statement 144 supercedes Statement 121, Accounting for the Impairment of Long Lived Assets and for Long Lived Assets to be Disposed Of, and the accounting and reporting provisions of Accounting Principles Board Opinion No. 30, Reporting the Results of Operations, Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions. Statement 144 retains the fundamental provisions of Statement 121 but eliminates the requirement to allocate goodwill to long lived assets to be tested for impairment. Statement 144 also requires discontinued operations to be carried at the lower of cost or fair value less costs to sell and broadens the presentation of discontinued operations to include a component of an entity rather than a segment of a business. The adoption of Statement 144 did not have a material impact on the consolidated financial statements.

#### PAGE 8

#### (3) <u>Contingencies</u>

#### LITIGATION

# Melvindale

A group of residents living near the Company s Melvindale, Michigan plant has filed suit, purportedly on behalf of a class of persons similarly situated. The class has been certified for injunctive relief only. The court declined to certify a damage class but has permitted approximately 300 people to join the lawsuit as plaintiffs. The suit is based on legal theories of trespass, nuisance and negligence and/or gross negligence, and is pending in the United States District Court, Eastern District of Michigan. Plaintiffs allege that emissions to the air, particularly odor, from the plant have reduced the value and enjoyment of Plaintiffs property, and Plaintiffs seek unspecified compensatory and exemplary damages in an amount in excess of \$25,000 per Plaintiff and unspecified injunctive relief. The Company is unable to estimate its potential liability from this lawsuit. In a lawsuit with similar factual allegations, also pending in United States District Court, Eastern District of Michigan, the City of Melvindale has filed suit against the Company based on legal theories of nuisance, trespass, negligence and violation of Melvindale nuisance ordinances seeking damages and declaratory and injunctive relief. The court has dismissed the trespass counts in both lawsuits, and all of the damage claims in the suit filed by the City of Melvindale have been dismissed. The City of Melvindale now seeks unspecified injunctive relief. The Company or its predecessors have operated a rendering plant at the Melvindale location since 1927 in a heavily industrialized area down river south of Detroit. The Company has taken and is taking all reasonable steps to minimize odor emissions from its recycling processes and is defending the lawsuit vigorously.

#### Long Island City, NY

The Company is a party to a lawsuit that seeks to require an environmental cleanup at a property in Long Island City, New York where the Company formerly operated a rendering plant (referred to as the Site). DMJ Associates (DMJ), which holds a mortgage on the Site, has filed suit against the Company, as a former owner of the Site, as well as others including the present tenants and operators of the Site, the owner of an abandoned hazardous waste disposal site adjoining the Site (the Disposal Facility), and companies that disposed of wastes at the Disposal Facility (the Generator Defendants). DMJ argues that, inter alia, under federal law it is entitled to relief directed to have the defendants remediate the contamination. DMJ seeks both equitable and monetary relief from all defendants for investigation, abatement and remediation of the Site. DMJ has not yet provided information sufficient for the Company to ascertain the magnitude or amount of DMJ s total claim nor the Company s alleged share thereof. As a result, the Company is unable to estimate its potential liability from this lawsuit. The Company does not have information suggesting that it contributed in any material way to any contamination that may exist at the Site. The Company is actively defending the suit and is awaiting a decision on a motion on summary judgment regarding the standing of the plaintiff.

#### PAGE 9

#### Sauget, Illinois

The Company is a party to a lawsuit that seeks to recover costs related to an environmental cleanup in or near Sauget, Illinois. The United States had filed a complaint against Monsanto Chemical Company, Solutia, Inc., Anheuser-Busch, Inc., Union Electric, and 14 other defendants, seeking to recover cleanup costs. Monsanto (which merged with Pharmacia and Upjohn, Inc. in 2000 and is now known as Pharmacia Corporation) and Solutia in turn filed a third party complaint seeking contribution from the United States, several federal agencies, and six more companies, in addition to the Company. As potentially responsible

parties themselves, Pharmacia and Solutia are seeking to recover unspecified proportionate shares from each of the other parties, in addition to the Company, of an as yet undetermined total cleanup cost. A subsidiary of the Company had operated an inorganic fertilizer plant in Sauget, Illinois for a number of years prior to closing it in the 1960 s. The Company is defending this case vigorously, and does not believe, based upon currently available information, that the fertilizer plant contributed in any significant way to the contamination that is leading to the environmental cleanup, or that its share, if any, of the cost of the cleanup will be material. Accordingly, the Company is unable to estimate its potential liability from this lawsuit.

# Other Litigation

The Company is also a party to several other lawsuits, claims and loss contingencies incidental to its business, including assertions by certain regulatory agencies related to air, wastewater, and storm water discharges from the Company s processing facilities.

# Self Insured Risks

The Company purchases its workers compensation, auto and general liability insurance on a retrospective basis. The Company accrues its expected ultimate costs related to claims occurring during each fiscal year and carries this accrual as a reserve until such claims are paid by the Company.

The Company has established loss reserves for insurance, environmental and litigation matters as a result of the matters discussed above. Although the ultimate liability cannot be determined with certainty, management of the Company believes that reserves for contingencies are reasonable and sufficient based upon present governmental regulations and information currently available to management. The accrued expenses and other noncurrent liabilities classifications in the Company s consolidated balance sheets include reserves for insurance, environmental and litigation contingencies of \$13.0 million and \$10.6 million at June 29, 2002 and December 29, 2001, respectively. The increase is primarily due to letters of credit issued in exchange for reduction of cash deposits held by the third party administrator. There can be no assurance, however, that final costs related to these matters will not exceed current estimates. The Company believes that any additional liability relative to such lawsuits and claims which may not be covered by insurance would not likely have a material adverse effect on the Company s financial position, although it could potentially have a material impact on the results of operations in any one year.

# PAGE 10

#### (4) **Business Segments**

The Company operates on a worldwide basis within two industry segments: Rendering and Restaurant Services. The measure of segment profit (loss) includes all revenues, operating expenses (excluding certain amortization of intangibles), and selling, general and administrative expenses incurred at all operating locations and excludes general corporate expenses.

Included in corporate activities are general corporate expenses and the amortization of intangibles related to Fresh Start Reporting. Assets of corporate activities include cash, unallocated prepaid expenses, deferred tax assets, prepaid pension, and miscellaneous other assets.

#### Rendering

Rendering consists of the collection and processing of animal by-products from butcher shops, grocery stores and independent meat and poultry processors, converting these by-products into similar products such as useable oils and proteins utilized by the agricultural and oleochemical industries.

#### **Restaurant Services**

Restaurant Services consists of the collection of used cooking oils from restaurants and recycling them into similar products such as high-energy animal feed ingredients and industrial oils. Restaurant Services also provides grease trap servicing.

Business Segment Net Sales (in thousands):

	Three Months Ended		Six Mont	ths Ended
	2002	June 30, 2001		June 30, 2001
Rendering:				
Trade	\$ 44,254	\$ 43,464	\$ 89,849	\$ 93 <b>,</b> 226
Intersegment	8,626	6,630	16,506	12,818
	52,880	50,094	106,355	106,044
Restaurant Services:				
Trade	17,790	15,150	33,876	29,022
Intersegment	1,886	1,558	3,862	3,357
	19,676	16,708	37,738	32,379
Eliminations	(10,512)	(8,188)	(20,368)	(16,175)
Total	\$ 62,044	\$ 58,614	\$123,725	\$122,248

#### Business Segment Profit (Loss) (in thousands):

	Three Months Ended		Six Months Ended		
	June 29, 2002	June 30, 2001	June 29, 2002	June 30, 2001	
Rendering	\$ 4,751	\$ 2,413	\$ 8,900	\$ 4,913	
Restaurant Services	3,956	2,304	7,795	3,239	
Corporate activities	(4,715)	(7,171)	(8,235)	(8,528)	
Interest expense	(1,385)	(3,267)	(5,270)	(6,494)	
Net earnings (loss) before income taxes	\$ 2,607	\$ (5,721)	\$ 3,190	\$ (6,870)	
	=========	========	========	========	

# PAGE 11

Certain assets are not attributable to a single operating segment but instead relate to multiple operating segments operating out of individual locations. These assets are utilized by both the Rendering and Restaurant Services business segments and are identified in the category Combined Rendering/Restaurant Services. Depreciation of Combined Rendering/Restaurant Services assets is allocated based upon an estimate of the percentage of corresponding activity attributed to each segment. Additionally, although intangible assets are allocated to operating segments, the amortization related to the adoption of Fresh Start Reporting is not considered in the measure of operating segment profit (loss) and is included in Corporate Activities.

Business Segment Assets (in thousands):

	June 29, 2002	December 29, 2001
Rendering		\$ 56,847
Restaurant Services Combined Rendering/Restaurant Services	16,201 60,354	14,779 64,155
Corporate Activities	25,701	23,298
Total	\$157 <b>,</b> 660	\$159,079

#### (5) Income Taxes

The Company has provided income taxes in Fiscal 2002 based on its estimate of the effective tax rate for the entire year. The estimated effective income tax rate includes consideration of the level of valuation allowance recorded as a reduction of deferred tax assets. Based on the Company's assessment of its ability to carryback net operating losses, scheduled reversals of future taxable and deductible amounts, future taxable income and tax planning strategies, the Company does not contemplate recording a net deferred tax asset for Fiscal 2002.

#### (6) <u>Recapitalization</u>

On May 13, 2002, the Company consummated a recapitalization and executed a new amended and restated Credit Agreement with its lenders. The new Credit Agreement reflects the effect of applying the provisions of Statement of Financial Accounting Standards No. 15, Accounting by Debtors and Creditors for Troubled Debt Restructurings ("Statement 15"). Statement 15 requires that the previously existing amount of debt owed by the Company to the lenders be reduced by the fair value of the equity interest granted and that no gain from restructuring the Company's debt be recognized with the result that the carrying amount of the debt of \$75.1 million exceeds its contractual amount of \$61.0 million by \$14.1 million at June 29, 2002. The fair value of the equity interest granted was determined on the closing date of the recapitalization, May 13, 2002. Interest expense on the remaining carrying amount of debt reported in our financial statements is based on a new effective interest rate (0.54% at June 29, 2002) that equates the present value of the future cash payment specified by the new terms of the term loan with the carrying amount of the debt.

# PAGE 12

Under terms of the new Credit agreement, the Company exchanged borrowings outstanding under its previous Credit Agreement, a portion of the accrued interest and commitment fees, and forbearance fees payable for 46,705,086 shares of newly issued common stock, equal to 75% of the Company's then total outstanding common stock on a fully diluted basis (exclusive of stock options issued and outstanding), and 100,000 shares of 6% cumulative redeemable Series A Preferred Stock with a liquidation preference of \$100 per share and a face value of \$10.0 million. The Company's new Credit Agreement includes a term loan with a contractual principal amount of \$61.0 million (and a carrying value of \$75.1 million outstanding at June 29, 2002, due to the provisions of Statement 15 as discussed above) and also provides for a revolving credit facility which will enable the Company to borrow or issue letters of credit of up to \$17.3 million. The term loan and the revolving credit facility mature on May 10, 2007.

Substantially all assets of the Company are either pledged or mortgaged as collateral for borrowings under the new Credit Agreement. The new Credit Agreement contains certain terms and covenants, which, among other matters, restrict the incurrence of additional indebtedness, the payment of cash dividends, the retention of certain proceeds from sales of assets, and the annual amount of capital expenditures, and requires the maintenance of certain minimum financial ratios.

The classification of long-term debt in the accompanying June 29, 2002 consolidated balance sheet is based on the repayment terms of the debt issued under the new Credit Agreement pursuant to the recapitalization.

Management believes the cash flow from operating activities and funds available under the new Credit Agreement will be sufficient to meet working capital and capital expenditure needs for at least the next 12 months.

# (7) **Derivative Instruments**

The Company makes limited use of derivative instruments to manage cash flow risks related to interest and natural gas expense. The Company does not use derivative instruments for trading purposes.

At December 29, 2001, the Company was party to two interest rate swap agreements whereby the interest obligation on \$45 million of floating-rate debt had been exchanged for fixed rate contracts which bore interest, payable quarterly. One swap agreement for \$25 million matured June 27, 2002, bore interest at 6.5925% and the Company s receive rate was based on the three-month LIBOR. A second swap agreement for \$20 million matured June 27, 2002, bore interest at 9.17% and the Company s receive rate was based on the Base Rate. The portion of the interest rate swap agreements extending beyond June 30, 2001, the expiration date of the previous Credit Agreement, was not considered a hedge. Changes in the fair value of these agreements subsequent to June 30, 2001, were included in other income (expense). The Company recorded a liability of \$1.0 million at December 29, 2001, (the fair value of the interest rate swap agreements at such date), which was included in accrued expenses. Remaining liabilities owed under terms of these interest rate swap agreements were paid at June 29, 2002 upon maturity of the agreements.

As of June 29, 2002, the Company had forward purchase agreements in place for purchases of approximately 827,000 mmbtu's of natural gas for the period July through December 2002, based on an average purchase price of \$2.81/mmbtu. These agreements have no net settlement provisions and the Company intends to take physical delivery, which it has done under similar forward purchase agreements during Fiscal 2001 and the first six months of Fiscal 2002. Accordingly, the agreements are not subject to the requirements of Statement 133

because they qualify as normal purchases as defined in the standard.

# PAGE 13

#### (8) <u>Comprehensive Income</u>

The Company follows the provisions of Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income (Statement 130). Statement 130 establishes standards for reporting and presentation of comprehensive income and its components. In accordance with Statement 130, the Company has presented the components of comprehensive income in its consolidated statement of stockholders equity.

#### (9) <u>Revenue Recognition</u>

The Company recognizes revenue on sales when products are shipped and the customer takes ownership and assumes risk of loss. Collection fees are recognized in the month the service is provided.

#### (10) Assets Held for Sale

Assets held for sale consist of the following (in thousands):

	June 29, 2002	December 29, 2001
Esteem (Norfolk, NE) Peptide (Norfolk, NE)	\$ 1,200 500	\$ 1,200 500
Petaluma, CA Billings, MT West Point, NE	497 421 -	497 421 118
Lynchburg, VA Shelbyville, IN		100 62
Zanesville, OH Goldsboro, NC	49	54 50
	\$ 2,667	\$ 3,002 =======

Under provisions of Statement of Financial Account Standard No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, approximately \$335,000 in net book value of assets held for sale at December 29, 2001, have been reclassified to property, plant and equipment at June 29, 2002, because management does not believe sale of the assets within one year is probable, as required by Statement No. 144.

The remaining assets held for sale are carried at the lower of cost, less accumulated depreciation or fair value. The assets are expected to be sold within the next 12 months. These assets were previously utilized in rendering operations. From time to time, the Company receives offers from prospective buyers of Company assets. Until

the offers meet criteria established by Statement No. 144, the assets remain classified as property, plant and equipment.

# PAGE 14

## DARLING INTERNATIONAL INC. AND SUBSIDIARIES FORM 10-Q FOR THE THREE MONTHS ENDED JUNE 29, 2002

#### PART I

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion summarizes factors affecting the Company's results of operations for the three and six months ended June 29, 2002 and June 30, 2001, and information with respect to the liquidity and capital resources of the Company at June 29, 2002.

#### **RESULTS OF OPERATIONS**

Three Months Ended June 29, 2002 Compared to Three Months Ended June 30, 2001

#### GENERAL

The Company recorded net income of \$1.2 million for the second quarter of the fiscal year ending December 28, 2002 ("Fiscal 2002"), as compared to a net loss of \$5.7 million for the second quarter of the fiscal year ended December 29, 2001 ("Fiscal 2001"), an improvement of \$6.9 million. Principal factors affecting these comparative results, which are discussed further in the following section were higher sales prices, lower depreciation and energy expenses, lower interest expense, and gain on disposal of assets related to a fire at the Company's Norfolk, NE plant; partially offset by higher raw material prices, severance expense related to the Company's recapitalization, and accrued income tax expense.

#### **NET SALES**

The Company collects and processes animal by-products (fat, bones and offal) and used restaurant cooking oil to produce finished products of tallow, meat and bone meal, and yellow grease. In addition, the Company provides grease trap collection services to restaurants. Sales are significantly affected by finished goods prices, quality of raw material, and volume of raw material. Net sales include the sales of produced finished goods, trap grease services, collection fees, and finished goods purchased for resale, which constitute less than 10% of total sales for both the second quarter of Fiscal 2002 and the second quarter of Fiscal 2001.

During the second quarter of Fiscal 2002, net sales increased by \$3.4 million (5.8%), to \$62.0 million, as compared to \$58.6 million during the second quarter of Fiscal 2001, primarily due to the following: 1) Increases in aggregate finished goods prices resulted in a \$5.2 million increase in sales in the second quarter of Fiscal 2002, compared to the

second quarter of Fiscal 2001, (average yellow grease prices increased \$1.54/cwt to \$9.67/cwt (18.9% higher); average tallow prices increased \$1.44/cwt to \$10.50/cwt (15.9% higher); and average meat and bone meal prices increased \$21.20/ton to \$183.00/ton (11.6% higher)); 2) Higher collection fees, which improved recovery of collection expenses, by \$1.5 million; 3) Improved yields on production of finished goods increased sales by \$1.2 million; partially offset by 4) Lower raw material inage decreased sales \$1.9 million; 5) Finished products purchased for resale decreased \$1.6 million; 6) Hide sales decreased \$0.7 million; and 7) Other decreases of \$0.3 million.

#### PAGE 15

# COST OF SALES AND OPERATING EXPENSES

Cost of sales and operating expenses include prices paid to raw material suppliers, the cost of product purchased for resale, and the cost to collect and process raw material. The Company utilizes both fixed and formula pricing methods for the purchase of raw materials. Fixed prices are adjusted where possible as needed for changes in competition and significant changes in finished goods market conditions, while raw materials purchased under formula prices are correlated with specific finished goods prices.

During the second quarter of Fiscal 2002, cost of sales and operating expenses decreased \$0.4 million (0.9%) to \$46.3 million as compared to \$46.7 million during the second quarter of Fiscal 2001 primarily as a result of: 1) Lower natural gas and fuel oil prices, \$2.0 million; 2) Lower finished products purchased for resale decreased cost of sales \$1.8 million; 3) Lower raw material inage decreased cost of sales \$0.5 million; partially offset by 4) Higher raw material prices of \$3.2 million, which result in part from higher finished product prices which increase formula raw material pricing arrangements with raw material suppliers; 5) Higher factory and collection payroll expense of \$0.7 million, and higher transportation expenses not covered by business interruption insurance incurred moving raw material inage between plant locations due to outages at the Norfolk plant related to the fire and at the Sioux City plant related to the plant expansion.

# SELLING, GENERAL AND ADMINISTRATIVE COSTS

Selling, general and administrative costs were \$8.3 million during the second quarter of Fiscal 2002, a \$1.5 million increase from \$6.8 million for the second quarter of Fiscal 2001, primarily due to increased payroll expenses of \$1.6 million, which included approximately \$1.0 million in charges for compensation to be paid to the Company's CEO over a 2-year period due to a change in control of the Company and his change in status from an employee of the Company to a consultant pursuant to the terms of the related agreement for his services.

# DEPRECIATION AND AMORTIZATION

Depreciation and amortization charges decreased \$2.3 million to \$4.2 million during the second quarter of Fiscal 2002 as compared to \$6.5 million during the second quarter of Fiscal 2001. The decrease is primarily due to various property and equipment assets becoming fully depreciated during Fiscal 2001.

# **INTEREST EXPENSE**

Interest expense decreased \$1.9 million from \$3.3 million during the second quarter of Fiscal 2001 to \$1.4 million during the second quarter of Fiscal 2002, primarily due to changes resulting from the effect of the provisions of Statement 15 as it applies to the Company's Recapitalization Agreement which was closed May 13, 2002 (see note 6

to the consolidated financial statements included elsewhere herein).

# **OTHER INCOME (EXPENSE)**

Other income (expense) increased \$1.8 million from net other expense of \$1.1 million during the second quarter of Fiscal 2001 to net other income of \$0.7 million during the second quarter of Fiscal 2002. This increase was primarily due to a gain of \$0.7 million, resulting from insurance proceeds received in excess of the net book value of assets destroyed by fire at the Company's Norfolk, Nebraska plant. Included in the second quarter of Fiscal 2001 net other expense was a loss on the early retirement of a noncompete liability of \$0.4 million and loss on fair value adjustments on the interest rate swap agreements which extended beyond the June, 2001, maturity date of the Credit Agreement of \$0.5 million.

#### PAGE 16

#### **INCOME TAXES**

The Company recorded income tax expense of \$1.4 million during the second quarter of Fiscal 2002 based on its estimate of the effective tax rate for the entire year. The estimated effective income tax rate includes consideration of the level of valuation allowance recorded as a reduction of deferred tax assets. Based on the Company's assessment of its ability to carryback net operating losses, scheduled reversals of future taxable and deductible amounts, future taxable income and tax planning strategies, the Company does not contemplate recognition of a net deferred tax asset for Fiscal 2002.

## **CAPITAL EXPENDITURES**

The Company made capital expenditures of \$3.8 million during the second quarter of Fiscal 2002 compared to capital expenditures of \$2.3 million during the second quarter of Fiscal 2001, an increase of \$1.5 million. The increase is primarily due to capital spending on the expansion of the Company's Sioux City plant location, which when completed, will process raw material inage from the Norfolk plant which was destroyed by fire.

Six Months Ended June 29, 2002 Compared to Six Months Ended June 30, 2001

#### GENERAL

The Company recorded net income of \$1.8 million for the first six months of Fiscal 2002, as compared to a net loss of \$6.9 million for the first six months of Fiscal 2001, an improvement of \$8.7 million. Principal factors affecting these comparative results which are discussed further in the following section were improved yields on production, higher sales prices, higher collection fees which improved recovery of collection expense, lower natural gas and fuel oil expenses included in cost of sales, lower depreciation expense, lower interest expense, and gain on disposal of assets related to a fire at the Company's Norfolk, NE plant, partially offset by the impact of lower raw material inage on net sales, severance expense related to the Company's recapitalization, and accrued income tax expense.

#### **NET SALES**

During the first six months of Fiscal 2002, net sales increased \$1.4 million (1.2%), to \$123.7 million as compared to \$122.3 million during the first six months of Fiscal 2001, primarily due to the following: 1) Improved yield on production increased sales \$3.4 million; 2) Increases in aggregate finished goods prices resulted in a \$3.1 million increase in sales, (average yellow grease prices increased \$1.03/cwt to \$9.52/cwt (12.1% higher); average tallow prices increased \$0.86/cwt to \$10.09/cwt (9.3% higher); and average meat and bone meal prices increased \$2.40/ton to \$182.40/ton (1.3% higher)); 3) Higher collection fees, which improved recovery of collection expenses, by \$2.9 million; partially offset by 4) Raw material inage decreased \$4.1 million; 5) Finished products purchased for resale decreased \$2.2 million; 6) Hide sales decreased \$1.4 million; and 7) Other decreases of \$0.3 million.

#### COST OF SALES AND OPERATING EXPENSES

During the first six months of Fiscal 2002, cost of sales and operating expenses decreased \$2.3 million (2.4%) to \$92.7 million as compared to \$95.0 million during the first six months of Fiscal 2001 primarily as a result of the following: 1) Lower natural gas and fuel oil expense included in cost of sales and operating expenses decreased \$3.7 million; 2) Lower finished products purchased for resale decreased cost of sales \$2.2 million; 3) Lower raw material inage decreased cost of sales \$0.9 million; and 4) Other decreases of \$0.2 million; partially offset by 5) Higher raw material prices of \$2.6 million which results, in part, from higher finished product prices and formula raw material pricing arrangements with raw material suppliers; 6) Higher factory and collection payroll expense increased \$1.4 million; and 7) Higher insurance expense included in cost of sales and operating expense of \$0.7 million.

#### PAGE 17

#### SELLING, GENERAL AND ADMINISTRATIVE COSTS

Selling, general and administrative costs were \$15.4 million during the first six months of Fiscal 2002, a \$1.6 million increase (11.6%) from \$13.8 million for the first six months of Fiscal 2001. The increase was primarily due to increased payroll expenses of \$2.0 million, which included approximately \$1.0 million in charges for compensation to be paid to the Company s CEO over a 2-year period due to a change in control of the Company and his change in status from an employee of the Company to a consultant pursuant to the terms of the related agreement for his services. The increases were partially offset by reduced bad debt expense of \$0.4 million.

# **DEPRECIATION AND AMORTIZATION**

Depreciation and amortization charges decreased \$4.7 million to \$8.6 million during the first six months of Fiscal 2002 as compared to \$13.3 million during the first six months of Fiscal 2001. The decrease is primarily due to various property and equipment assets becoming fully depreciated during Fiscal 2001.

#### **INTEREST EXPENSE**

Interest expense decreased \$1.2 million (18.5%) from \$6.5 million during the first six months of Fiscal 2001 to \$5.3 million during the first six months of Fiscal 2002, primarily due to changes resulting from the effect of the provisions of Statement 15 as it applies to the Company's Recapitalization Agreement (see note 6 to the consolidated financial statements elsewhere herein), and amortization of forbearance fees of \$1.7 million included in interest expense, net of the effect of lower interest rates.

#### INTEREST EXPENSE

#### **OTHER INCOME (EXPENSE)**

Other income (expense) increased \$2.0 million to \$1.5 million the first six months of Fiscal 2002 from net other expense of \$0.5 million in the first six months of Fiscal 2001. This increase was primarily due to a gain of \$1.7 million resulting from insurance proceeds received in excess of the net book value of assets destroyed by fire at the Company's Norfolk, Nebraska plant during the first six months of Fiscal 2002. Included in net other expense in the first six months of Fiscal 2001 was a loss on the early retirement of a non-compete liability of \$0.4 million and fair value adjustments on interest rate swap agreements of \$0.7 million, partially offset by gain related to the ineffective portion of natural gas hedge transactions of \$0.5 million.

#### **INCOME TAXES**

The Company recorded income tax expense of \$1.4 million during the first six months of Fiscal 2002 based on its estimate of the effective tax rate for the entire year. The estimated effective income tax rate includes consideration of the level of valuation allowance recorded as a reduction of deferred tax assets. Based on the Company's assessment of its ability to carryback net operating losses, scheduled reversals of future taxable and deductible amounts, future taxable income and tax planning strategies, the Company does not contemplate recognition of a net deferred tax asset for Fiscal 2002.

# PAGE 18

#### **CAPITAL EXPENDITURES**

The Company made capital expenditures of \$7.4 million during the first six months of Fiscal 2002 compared to capital expenditures of \$3.8 million during the first six months of Fiscal 2001. The increase was primarily due to capital spending on the expansion of the Company's Sioux City plant, which when completed, will process raw material inage from the Norfolk plant which was destroyed by fire.

# LIQUIDITY AND CAPITAL RESOURCES

At June 29, 2002, the Company s total borrowings outstanding under its Credit Agreement were \$61.0 million.

Debt consists of the following (in thousands):

	June 29 <b>,</b> 2002	December 29, 2001
Credit Agreement:		
Revolving Credit Facility		
(contractual amount of \$61,013)	\$ 75,095	\$120,027
Term Loan	-	-
Other notes	20	26
Less current maturities	 75,115 4,265	120,053 120,053
	\$ 70,850	\$ –

#### RECAPITALIZATION

On May 13, 2002, the Company consummated a recapitalization and executed a new amended and restated Credit Agreement with its lenders. The new Credit Agreement reflects the effect of applying the provisions of Statement of Financial Accounting Standards No. 15, Accounting by Debtors and Creditors for Troubled Debt Restructurings ("Statement 15"). Statement 15 requires that the previously existing amount of debt owed by the Company to the lenders be reduced by the fair value of the equity interest granted and that no gain from restructuring the Company's debt be recognized with the result that the carrying amount of the debt of \$75.1 million exceeds its contractual amount of \$61.0 million by \$14.1 million at June 29, 2002. The fair value of the equity interest granted was determined on the closing date of the recapitalization, May 13, 2002. Interest expense on the remaining carrying amount of debt reported in our financial statements is based on a new effective interest rate (0.54% at June 29, 2002) that equates the present value of the future cash payment specified by the new terms of the term loan with the carrying amount of the debt.

Under terms of the new Credit Agreement, the Company exchanged borrowings outstanding under its previous Credit Agreement, a portion of the accrued interest and commitment fees, and forbearance fees payable for 46,705,086 shares of newly issued common stock, equal to 75% of the Company's then total outstanding common stock on a fully diluted basis (exclusive of stock options issued and outstanding), and 100,000 shares of 6% cumulative redeemable Series A Preferred Stock with a liquidation preference of \$100 per share and a face value of \$10.0 million. The Company's new Credit Agreement includes a term loan with a contractual principal amount of \$61.0 million (and a carrying value of \$75.1 million outstanding at June 29, 2002, due to the provisions of Statement 15 as discussed above) and also provides for a revolving credit facility which will enable the Company to borrow or issue letters of credit of up to \$17.3 million. The term loan and the revolving credit facility mature on May 10, 2007.

#### PAGE 19

Substantially all assets of the Company are either pledged or mortgaged as collateral for borrowings under the new Credit Agreement. The new Credit Agreement contains certain terms and covenants, which, among other matters, restrict the incurrence of additional indebtedness, the payment of cash dividends, the retention of certain proceeds from sales of assets, and the annual amount of capital expenditures, and requires the maintenance of certain minimum financial ratios.

The classification of long-term debt in the accompanying June 29, 2002 consolidated balance sheet is based on the repayment terms of the debt issued under the new Credit Agreement pursuant to the recapitalization.

Management believes the cash flow from operating activities and funds available under the new Credit Agreement will be sufficient to meet working capital and capital expenditure needs for at least the next 12 months.

Net cash provided by operating activities was \$12.3 million for the first six months of Fiscal 2002 compared to net cash used of \$9.3 million in the comparable prior fiscal year period, an increase of \$21.6 million principally due to improved net income and changes in the balances of operating assets and liabilities which resulted in additional cash flow in the Fiscal 2002 period. Cash used by investing activities was \$5.8 million for the first six months of Fiscal 2002 was due primarily to increased capital expenditures for machinery and equipment. Net cash used by financing activities was \$7.3 million in the first six months of Fiscal 2002 compared to cash provided of \$12.6 million in the first six months of Fiscal 2002 compared to additional reductions of long-term debt in the Fiscal 2002 period compared to additions to indebtedness in the first six months of 2001.

#### RECAPITALIZATION

#### **CAPITAL EXPENDITURES**

The Company made capital expenditures of \$7.4 million primarily for machinery and equipment during the first six months of Fiscal 2002 compared to capital expenditures of \$3.8 million during the first six months of Fiscal 2001.

#### **CRITICAL ACCOUNTING POLICIES**

The Company follows certain significant accounting policies when preparing its consolidated financial statements. A complete summary of these policies is included in Note 1 to the consolidated financial statements included in the Company's Annual Report on Form 10-K/A.

Certain of the policies require management to make significant and subjective estimates which are sensitive to deviations of actual results from management's assumptions. In particular, management makes estimates regarding the fair value of the Company's reporting units in assessing potential impairment of goodwill, estimates regarding future undiscounted cash flows from the future use of long-lived assets whenever events or changes in circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, estimates regarding the net realizable value of long-lived assets held for sale, estimates regarding pension expense, estimates of bad debts and estimates regarding self insured risks including insurance, environmental and litigation contingencies.

#### PAGE 20

In assessing impairment of goodwill, the Company uses estimates and assumptions in determining the estimated fair value of reporting units. In assessing the impairment of long-lived assets where there has been a change in circumstances indicating the carrying value of a long-lived asset may not be recoverable, the Company has estimated future undiscounted net cash flows from use of the asset based on actual historical results and expectations about future economic circumstances including future business volume, finished product prices and operating costs. The estimates of fair value of reporting units and of future net cash flows from use of the asset could change if actual prices and costs differ due to industry conditions or other factors affecting the level of business volume or the Company's performance. In assessing impairment of long-lived assets held for sale, the Company has estimated the net realizable value of such assets based on information from various external sources regarding possible selling prices for such assets. The estimate of reserve for bad debts is based upon the Company's bad debt experience, market conditions, aging of trade accounts receivable, and interest rates, among other factors. Pension expense is based upon actuarial estimates. These estimates could change based on changes in market conditions, interest rates, and other factors. In estimating liabilities for self insured risks, the Company considers information from outside consultants and experts, and past historical experience, in projecting future costs expected to be incurred. These estimates could change if future events are different than assumed by management, actual costs to settle the liabilities differ from those estimated and the circumstances associated with the self insured risks change.

#### **ACCOUNTING MATTERS**

The Financial Accounting Standards Board recently issued Statement 143, Accounting for Asset Retirement Obligations, and Statement 146, Accounting for Costs Associated with Exit or Disposal Activities. Statement 143 establishes requirements for the accounting for removal costs associated with asset retirements and is effective for fiscal years beginning after June 15, 2002, with earlier adoption encouraged. Statement 146 requires all restructurings

initiated after December 31, 2002, to be recorded when they are incurred and can be measured at fair value, with the recorded liability subsequently adjusted for changes in estimated cash flows. The Company is currently assessing the impact of Statements 143 and 146 on its consolidated financial statements.

#### FORWARD LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes "forward-looking" statements that involve risks and uncertainties. The words "believe," "anticipate," "expect," "estimate," "intend," and similar expressions identify forward-looking statements. All statements other than statements of historical facts included in the Quarterly Report on Form 10-Q, including, without limitation, the statements under the sections entitled "Business," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Legal Proceedings" and located elsewhere herein regarding industry prospects and the Company's financial position are forward-looking statements. Actual results could differ materially from those discussed in the forward-looking statements as a result of certain factors. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct.

In addition to those factors discussed elsewhere in this report, and in other public filings with the SEC, important factors that could cause actual results to differ materially from the Company's expectations include: the Company's continued ability to obtain sources of supply for its rendering operations; general economic conditions in the European and Asian markets; and prices in the competing commodity markets which are volatile and are beyond the Company's control. Among other things, future profitability may be affected by the Company's ability to grow its business which faces competition from companies which may have substantially greater resources than the Company.

#### PAGE 21

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

Market risks affecting the Company are exposures to changes in prices of the finished products the Company sells, interest rates on debt, availability of raw material supply, and the price of natural gas used in the Company's plants. Raw materials available to the Company are impacted by seasonal factors, including holidays, when raw material inage declines; warm weather, which can adversely affect the quality of raw material processed and finished products produced; and cold weather, which can impact collection of raw material. Predominantly all of the Company's finished products are commodities which are generally sold at prices prevailing at the time of sale. The Company used, through June 2002, interest rate and, through March, 2001, natural gas swaps, to manage these related risks. The Company is not party to any interest rate swap agreements subsequent to June 2002. Beginning in April, 2001, the Company is using natural gas forward purchase agreements with its suppliers to manage the price risk of natural gas used in its facilities. While the Company does have international operations, and operates in international markets, it considers its market risks in such activities to be immaterial.

As of June 29, 2002, the Company has forward purchase agreements in place for purchases of approximately 827,000 mmbtu's of natural gas for the period July through December, 2002, with an average purchase price of \$2.81/mmbtu.

PAGE 22

# DARLING INTERNATIONAL INC. AND SUBSIDIARIES FORM 10-Q FOR THE THREE MONTHS ENDED JUNE 29, 2002

PART II: Other Information

# Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The matters voted upon at the annual meeting of stockholders held on May 10, 2002 were as follows:

The election of five directors to serve until the next annual meeting of stockholders or until their successors have been elected and qualified. The number of votes cast for and against the election of each nominee, as well as the number of abstentions and broker non-votes with respect to the election of each nominee, were as follows:

Thomas Albrecht	For	12,187,105	Against/Withheld	2,20
Fredric J. Klink	For	12,141,605	Against/Withheld	47 <b>,</b> 70
Charles Macaluso	For	12,187,105	Against/Withheld	2,20
Richard A. Peterson	For	12,187,105	Against/Withheld	2,20
Denis J. Taura	For	11,636,558	Against/Withheld	552 <b>,</b> 74

Approved the issuance of approximately 46.7 million shares of common stock and up to 110,000 shares of newly created 6% cumulative redeemable Series A Preferred stock.

For 11,442,275 Against/Withheld 747,03

Amended the Company's certificate of incorporation to increase the number of authorized shares of common stock from 25 million to 100 million.

For 11,429,475 Against/Withheld 759,83

Amended the Company's certificate of incorporation to grant the lenders pre-emptive rights to purchase the Company's common stock in the future.

For 11,442,275 Against/Withheld 747,03

#### PAGE 23

Item 6. EXHIBITS AND REPORTS ON FORM 8-K.

- (a) Exhibits
  - 10.1 Consulting Agreement dated as of May 10, 2002 by and between Darling International Inc., Taura, Flynn and Associates LLC, and Denis J. Taura.

(b) REPORTS ON FORM 8-K The Registrant did not file any current reports on Form 8-K during the quarter ended Jun

#### PAGE 24

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DARLING INTERNATIONAL INC.

# Registrant

Date: August 13, 2002

Date: August 13, 2002

By: <u>/s/ Denis J. Taura</u> Denis J. Taura Chairman and Chief Executive Officer

By: <u>/s/ John O. Muse</u> John O. Muse Executive Vice President Administration and Finance (Principal Financial Officer)

Page 25 of 25