

Edgar Filing: BALL CORP - Form 10-Q

BALL CORP
Form 10-Q
November 19, 2002

THIS DOCUMENT IS A COPY OF THE QUARTERLY REPORT ON FORM 10-Q FILED ON NOVEMBER 14, 2002, PURSUANT TO EXEMPTION.

(This submission is identical to the Quarterly Report on Form 10-Q submitted via EDGAR on November 14, 2002, with the legend appearing above, which is required pursuant to Rule 201 of Regulation S-T.)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 29, 2002

Commission file number 1-7349

BALL CORPORATION

State of Indiana 35-0160610
10 Longs Peak Drive, P.O. Box 5000
Broomfield, CO 80021-2510
303/469-3131

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period as the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

<u>Class</u>	<u>Outstanding at October 27, 2002</u>
Common Stock, without par value	56,827,822 shares

Ball Corporation and Subsidiaries
QUARTERLY REPORT ON FORM 10-Q
For the period ended September 29, 2002

INDEX

PART I. FINANCIAL INFORMATION:

Pag

Edgar Filing: BALL CORP - Form 10-Q

Item 1. Financial Statements

Unaudited Condensed Consolidated Statements of Earnings for the Three- and Nine-Month Periods Ended September 29, 2002, and September 30, 2001

Unaudited Condensed Consolidated Balance Sheets at September 29, 2002, and December 31, 2001

Unaudited Condensed Consolidated Statements of Cash Flows for the Nine-Month Periods Ended September 29, 2002, and September 30, 2001

Notes to Unaudited Condensed Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Item 4. Controls and Procedures

PART II. OTHER INFORMATION

PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

Ball Corporation and Subsidiaries UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (\$ in millions)

	Three Months Ended		Nine Months Ended
	September 29, 2002	September 30, 2001	September 29, 2002
Net sales	\$ 1,038.6	\$ 1,000.5	\$ 2,948.7
Costs and expenses			
Cost of sales (excluding depreciation and amortization)	866.8	853.0	2,475.4
Depreciation and amortization (Notes 8 and 9)	36.2	37.6	109.0
Business consolidation costs (Note 5)	-	-	-
Selling and administrative expenses	41.3	30.7	117.0
Receivable securitization fees and other (Note 6)	0.9	1.7	2.8
	945.2	923.0	2,704.2
Earnings (loss) before interest and taxes	93.4	77.5	244.5
Interest expense	18.8	21.6	55.1
Earnings (loss) before taxes	74.6	55.9	189.4

Edgar Filing: BALL CORP - Form 10-Q

Provision for taxes	(26.1)	(19.6)	(66.3)
Minority interests	(0.6)	(0.5)	(1.4)
Equity in earnings of affiliates	2.1	0.5	5.7
	-----	-----	-----
Net earnings (loss)	50.0	36.3	127.4
Preferred dividends, net of tax	-	(0.6)	-
	-----	-----	-----

Earnings (loss) attributable to common shareholders

	\$ 50.0	\$ 35.7	\$ 127.4
	-----	-----	-----
Basic earnings (loss) per share (Note 12) (a)	\$ 0.89	\$ 0.65	\$ 2.26
	=====	=====	=====
Diluted earnings (loss) per share (Note 12) (a)	\$ 0.87	\$ 0.61	\$ 2.21
	=====	=====	=====
Cash dividends declared per common share (a)	\$ 0.09	\$ 0.075	\$ 0.27
	=====	=====	=====

See accompanying notes to unaudited condensed consolidated financial s

(a) Share amounts have been retroactively restated for the two-for-one stock split discussed in

Ball Corporation and Subsidiaries UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (\$ in millions)

	September 29, 2002

ASSETS	
Current assets	
Cash and cash equivalents	\$ 58.2
Accounts receivable, net (Note 6)	299.4
Inventories, net (Note 7)	397.6
Deferred income tax benefits and prepaid expenses	64.5

Total current assets	819.7
Property, plant and equipment, net (Note 8)	931.3
Goodwill (Note 9)	355.8
Intangibles and other assets (Note 9)	275.3

Total Assets	\$ 2,382.1
	=====
LIABILITIES AND SHAREHOLDERS' EQUITY	
Current liabilities	
Short-term debt and current portion of long-term debt (Note 10)	\$ 134.1
Accounts payable	287.1
Accrued employee costs and other current liabilities	242.7

Total current liabilities	663.9
Long-term debt (Note 10)	888.9
Employee benefit obligations, deferred income taxes and other noncurrent liabilities	282.2

Total liabilities	1,835.0

Edgar Filing: BALL CORP - Form 10-Q

Contingencies (Note 13)

Minority interests	5.5

Shareholders equity	
Common stock (77,059,607 shares issued - 2002; 75,707,774 shares issued - 2001) (a)	508.8
Retained earnings	522.2
Accumulated other comprehensive loss	(54.0)
Treasury stock, at cost (20,233,981 shares - 2002; 17,890,596 shares - 2001) (a)	(435.4)

Total shareholders' equity	541.6

Total Liabilities and Shareholders' Equity	\$ 2,382.1
	=====

See accompanying notes to unaudited condensed consolidated financial s

(a) Share amounts have been retroactively restated for the two-for-one stock split discussed in

Ball Corporation and Subsidiaries UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (\$ in millions)

	Nine Mont

	September 29, 2002

Cash flows from operating activities	
Net earnings (loss)	\$ 127.4
Noncash charges to net earnings:	
Depreciation and amortization	109.0
Business consolidation costs, net of related earnings in equity affiliates and minority interests	-
Deferred income taxes	8.1
Other, net	(4.0)
Changes in working capital components	10.9

Net cash provided by operating activities	251.4

Cash flows from investing activities	
Additions to property, plant and equipment	(87.7)
Acquisitions of previously leased assets	(43.1)
Investments and other, net	(18.9)

Net cash used in investing activities	(149.7)

Cash flows from financing activities	
Repayments of long-term borrowings	(50.2)
Change in short-term borrowings	3.9
Common dividends	(15.3)
Net proceeds from issuance of common stock under various employee and shareholder plans	29.3
Acquisitions of treasury stock	(94.3)
Other, net	-

Net cash used in financing activities	(126.6)

Edgar Filing: BALL CORP - Form 10-Q

Net Change in Cash and Cash Equivalents	(24.9)
Cash and Cash Equivalents - Beginning of Period	83.1
Cash and Cash Equivalents - End of Period	\$ 58.2

See accompanying notes to unaudited condensed consolidated financial s

Ball Corporation and Subsidiaries
September 29, 2002

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. General

The accompanying condensed consolidated financial statements include the accounts of Ball Corpora (collectively Ball, the company, we or our) and have been prepared by the company without audit. disclosures, including significant accounting policies, normally included in financial statements generally accepted accounting principles have been condensed or omitted. The preparation of finan generally accepted accounting principles requires management to make estimates and assumptions th assets and liabilities and disclosure of contingent assets and liabilities at the date of the fin amounts of revenues and expenses during the reporting period. These estimates are based on histo assumptions believed to be reasonable under the circumstances. Actual results could differ from assumptions and conditions. However, we believe that the financial statements reflect all adjust recurring nature and are necessary for a fair statement of the results for the interim period.

Results of operations for the periods shown are not necessarily indicative of results for the year seasonality in the packaging segment. We suggest that these unaudited condensed consolidated fina notes be read in conjunction with the consolidated financial statements and the notes thereto inc annual report.

Certain prior-year amounts have been reclassified in order to conform to the current-year present

2. New Accounting Standards

In June 2002 the Financial Accounting Standards Board (FASB) issued Statements of Financial Accou "Accounting for Costs Associated with Exit or Disposal Activities," which is effective for Ball i statement supersedes Emerging Issues Task Force Issue No. 94-3 and revises the definition and tim liability associated with an exit or disposal activity not related to a newly acquired entity.

In May 2002 the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amend Technical Corrections as of April 2002." This statement affects Ball primarily in its rescission and Losses from Extinguishment of Debt," which required all such gains and losses be reported as SFAS No. 145, these items are to be reported as extraordinary items only if they meet the require Principles Board (APB) Opinion No. 30. This statement is not effective for Ball until 2003; howe previously reported as extraordinary items be reevaluated in accordance with APB No. 30 and recla of adopting this standard has not yet been determined.

In August 2001 the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-L SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be effective for Ball beginning January 1, 2002. There was no financial impact upon adoption of this

The FASB recently issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and O SFAS No. 141 requires that the purchase method be used for business combinations. Its provisions after June 30, 2001. SFAS No. 142 establishes accounting guidelines for intangible assets acquire combination. It also addresses how goodwill and other intangible assets are to be accounted for a financial statements. In general, goodwill and certain intangible assets will no longer be amorti for impairment. Resulting write-downs, if any, will be recognized in the statement of earnings. T

Edgar Filing: BALL CORP - Form 10-Q

Ball beginning January 1, 2002. We have performed the required impairment tests for the adoption that no impairment exists at this time. The impact of not amortizing goodwill in the first nine months of 2002 was an increase in earnings per share by 12 cents. Full-year earnings are expected to increase by approximately \$8 per diluted share, due to this accounting change.

3. Business Segment Information

Ball's operations are organized along its product lines and include two segments - the packaging technologies segment. The accounting policies of the segments are the same as those in the unaudited financial statements. A discussion of the company's accounting policies can be found in Ball's 2001 Annual Report.

Packaging

The packaging segment includes the manufacture and sale of metal container products used primarily in the food and beverage industries and PET (polyethylene terephthalate) plastic container products used principally in beverage packaging. Operations are located in and serve North America and Asia, primarily the People's Republic of China. Investments in packaging companies in the U.S., the PRC, Brazil and Thailand, which are accounted for using the equity method of accounting, and, accordingly, those results are not included in segment earnings or assets.

Aerospace and Technologies

The aerospace and technologies segment includes the manufacture and sale of aerospace and other products primarily in the defense, civil space and commercial space industries.

Summary of Business by Segment

	Three Months Ended		Nine Months Ended
(\$ in millions)	September 29, 2002	September 30, 2001	September 29, 2002
Net Sales			
North American metal beverage	\$ 594.4	\$ 572.8	\$ 1,730.6
North American metal food	192.0	189.2	477.0
North American plastic containers	96.3	77.8	276.2
International packaging	28.4	44.0	93.8
Total packaging	911.1	883.8	2,577.6
Aerospace and technologies	127.5	116.7	371.1
Consolidated net sales	\$ 1,038.6	\$ 1,000.5	\$ 2,948.7
Consolidated Net Earnings			
Packaging	\$ 91.1	\$ 73.7	\$ 236.3
Business consolidation costs (Note 5)	-	-	-
Total packaging	91.1	73.7	236.3
Aerospace and technologies	9.6	9.2	31.1
Business consolidation costs (Note 5)	-	-	-
Total aerospace and technologies	9.6	9.2	31.1
Segment earnings (loss) before interest and taxes	100.7	82.9	267.4
Corporate undistributed expenses, net	(7.3)	(5.4)	(22.9)
Earnings (loss) before interest and taxes	93.4	77.5	244.5
Interest expense	(18.8)	(21.6)	(55.1)
Provision for taxes	(26.1)	(19.6)	(66.3)
Minority interests	(0.6)	(0.5)	(1.4)
Equity in earnings of affiliates	2.1	0.5	5.7

Edgar Filing: BALL CORP - Form 10-Q

Consolidated net earnings (loss)	\$ 50.0	\$ 36.3	\$ 127.4
	=====	=====	=====
(\$ in millions)		September 29, 2002	December 31, 2001
		-----	-----
Segment Assets			
Packaging		\$ 2,647.1	\$ 2,579.0
Aerospace and technologies		205.1	179.8
		-----	-----
Total segment assets		2,852.2	2,758.8
Corporate net investment and eliminations		(470.1)	(445.2)
		-----	-----
Total consolidated assets		\$ 2,382.1	\$ 2,313.6
		=====	=====

4. Acquisitions

On August 29, 2002, we agreed to acquire 100% of the capital stock of Schmalbach-Lubeca AG (Schmalbach) for a purchase price of (euro)900 and the assumption of certain liabilities. The final purchase price was determined after purchase price adjustments. Schmalbach is the second largest metal beverage can manufacturer in Europe with 12 plants in five European countries, a headquarters office in Ratingen, Germany, and a research and development center in Bonn, Germany. The acquisition is expected to be finalized by the end of 2002 or early 2003 and the proceeds from the sale of assets and borrowings, which will also be used to refinance a portion of our existing bank debt.

On December 28, 2001, Ball acquired substantially all of the assets of Wis-Pak Plastics, Inc. (Wis-Pak) for \$27.5 million. Additional payments of up to \$10 million in total, including interest, are contingent upon the completion of the acquired business through 2006. The contingent purchase price component is being recognized as the contingent liability is achieved. Under the acquisition agreement, Ball entered into a ten-year agreement to supply 100 percent of the container requirements, which are currently 550 million containers. The company announced in July 2002 that it had closed two acquired plants before the end of 2002. The after-tax cash costs associated with this closure were approximately \$1 million.

5. Business Consolidation Costs

In June 2001 Ball announced the reorganization of its PRC packaging business. As a part of the reorganization, we exited the general line metal can business and have closed one PRC beverage can plant. We are in the process of exiting the beverage can plant and relocating production equipment. These remaining actions are expected to be completed by the end of 2002. A pretax charge of \$237.7 million (\$185 million after tax and minority interest impact) was recorded in the second quarter of 2001 for the reorganization. The charge was comprised of: (1) \$90.3 million to write-down fixed assets and related intangible assets to net realizable value, including estimated costs to sell them; (2) \$64.4 million of goodwill to be written-off; (3) \$28.8 million for the acquisition of minority partner interests and write-off of unrecoverable receivables; (4) \$24 million of accounts receivable deemed uncollectible and inventories deemed unsalable, both of which were part of the exit plan; 5) \$13 million of severance cost and other employee benefits and (6) \$17.2 million of decommissioning and other exit costs. Based on current estimates, positive cash flow of approximately \$29 million is expected upon the completion of the reorganization plan.

Also in the second quarter of 2001, we ceased operations in two commercial developmental product lines in the technologies segment. A pretax charge of \$16 million (\$9.7 million after tax) was recorded in the second quarter of 2001. The charge was comprised of: (1) \$10 million of accounts receivable deemed uncollectible and inventory deemed unsalable, direct result of the exit plan; (2) \$2 million to write-down fixed assets held for sale to net realizable value; (3) \$3.6 million of decommissioning and other exit costs and (4) \$0.4 million of employee benefit costs.

In November 2001 Ball announced the closure of its Moultrie, Georgia, plant to address overcapacity in the metal can industry in North America. The plant was closed in December and the company recorded a pre-tax charge of \$15.8 million (after tax). The charge included: (1) \$15.8 million for the write-down of fixed assets held for sale to net realizable value, including parts inventory to estimated net realizable value, including estimated costs to sell; (2) \$4.7 million of employee benefit costs.

Edgar Filing: BALL CORP - Form 10-Q

employee benefit costs; (3) \$3.2 million for other assets and decommissioning costs; and (4) \$1 million for retirement obligations which have been included in the appropriate liability accounts. This charge was partially offset by a reversal of \$7.2 million (\$4.5 million after tax) of the June 2001 restructuring charge, primarily for employee severance exceeding net actual costs as activities were concluded.

Severance and other benefit costs related to the above actions in the PRC and the U.S. are associated primarily with manufacturing and administrative personnel. The carrying value of fixed assets remaining after the 2001 charges is less than \$1 million.

The following table summarizes the activity related to the 2001 restructuring and plant closing costs:

(\$ in millions)	Pension/ Employee Costs	Other Assets/ Costs	Total
	-----	-----	-----
Balance at December 31, 2001	\$ 8.7	\$ 16.6	\$ 25.3
Payments	(3.8)	(5.2)	(9.0)
	-----	-----	-----
Balance at September 29, 2002	\$ 4.9	\$ 11.4	\$ 16.3
	=====	=====	=====

In the second quarter of 2000, the company recorded an \$83.4 million pre-tax charge (\$55 million net of equity earnings impact) for packaging business consolidation and investment exit activities in North America. The carrying value of fixed assets remaining for sale in connection with the 2000 business exit activities, including integration activities related to a 1998 acquisition, was approximately \$5.7 million at September 29, 2002. Employee severance and other exit costs at September 29, 2002, were less than \$1 million.

Subsequent changes to the estimated costs of the 2001 and 2000 business consolidation activities, including integration activities, are reflected in current-period earnings.

6. Receivables Sales Agreement

A receivables sales agreement provides for the ongoing, revolving sale of a designated pool of trade receivables from U.S. packaging operations. In June 2002 the designated pool of receivables was increased to provide for the sale of receivables from the previous amount of \$125 million. Net funds received from the sale of the accounts receivable pool were \$122.5 million at September 29, 2002, and \$122.5 million at September 30, 2001. Fees incurred in connection with the sale of the accounts receivable pool, which were lower in 2002 due to a decrease in interest rates, totaled \$0.9 million and \$2.3 million for the nine months of 2002, respectively, and \$1.2 million and \$4.6 million for the same periods in 2001.

7. Inventories

(\$ in millions)	September 29, 2002	December 31, 2001
	-----	-----
Raw materials and supplies	\$ 127.5	\$ 127.5
Work in process and finished goods	270.1	300.0
	-----	-----
	\$ 397.6	\$ 427.5
	=====	=====

8. Property, Plant and Equipment

(\$ in millions)	September 29, 2002	December 31, 2001
	-----	-----
Land	\$ 49.6	\$ 49.6
Buildings	495.3	495.3
Machinery and equipment	1,455.7	1,300.0
	-----	-----
	2,000.6	1,844.9
Accumulated depreciation	(1,069.3)	(1,000.0)
	-----	-----
	\$ 931.3	\$ 844.9

Edgar Filing: BALL CORP - Form 10-Q

Depreciation expense amounted to \$35.3 million and \$106.3 million for the three- and nine-month periods ended September 30, 2002, respectively, and \$34.3 million and \$103.3 million for the comparable periods ended September 30, 2001, respectively.

9. Goodwill, Intangibles and Other Assets

(\$ in millions)	September 29, 2002	December 31, 2001
Goodwill (net of accumulated amortization of \$65.2 at September 29, 2002, and December 31, 2001)	\$ 355.8	\$ 355.8
Prepaid pension	110.4	110.4
Investments in affiliates	79.0	79.0
Intangibles (net of accumulated amortization of \$15.5 at September 29, 2002, and \$12.7 at December 31, 2001)	13.6	13.6
Other	72.3	72.3
	275.3	275.3
	\$ 631.1	\$ 631.1

Total amortization expense amounted to \$0.9 million and \$2.7 million for the third quarter and first nine months of 2002, respectively, and \$3.3 million and \$11.4 million for the same periods in 2001, respectively, of which \$0.9 million and \$2.7 million for the third quarter and first nine months of 2002, respectively, were related to the amortization of goodwill in the 2001 periods. Based on intangible assets as of September 30, 2002, the estimated annual intangible asset amortization expense is expected to be between \$3 million and \$4 million in each year. The change in goodwill from December 31, 2001, is a combination of the reclassification of certain intangible assets and the effects of currency translation.

The following table summarizes the pro forma earnings and per share impact of not amortizing goodwill.

	Three Months Ended		Nine Months Ended
(\$ in millions, except per share amounts)	September 29, 2002	September 30, 2001	September 29, 2002
Net earnings (loss), as reported	\$ 50.0	\$ 36.3	\$ 127.4
Add back goodwill amortization, net of tax	-	2.1	-
Adjusted net earnings	\$ 50.0	\$ 38.4	\$ 127.4
<u>Basic Earnings per Share</u>			
Basic earnings (loss) per share, as reported	\$ 0.89	\$ 0.65	\$ 2.26
Add back goodwill amortization, net of tax	-	0.03	-
Adjusted basic earnings (loss) per share	\$ 0.89	\$ 0.68	\$ 2.26
<u>Diluted Earnings per Share</u>			
Diluted earnings (loss) per share, as reported	\$ 0.87	\$ 0.61	\$ 2.21
Add back goodwill amortization, net of tax	-	0.03	-
Adjusted diluted earnings (loss) per share	\$ 0.87	\$ 0.64	\$ 2.21

10. Debt

Debt includes \$300 million of 7.75% Senior Notes due in 2006, \$250 million of 8.25% Senior Subordinated Notes due in 2007, and \$250 million of 8.25% Senior Subordinated Notes due in 2008.

Edgar Filing: BALL CORP - Form 10-Q

borrowings under a Senior Credit Facility, which bear interest at variable rates. At September 29, 2002, \$27.1 million was available under the revolving credit facility portion of the Senior Credit Facility.

The Senior Notes, Senior Subordinated Notes and Senior Credit Facility agreements are guaranteed on a senior basis by certain of the company's domestic wholly owned subsidiaries and contain certain covenants, including, among other things, limits on the incurrence of additional indebtedness and limits on the payment of dividends and share repurchases. Exhibit 20.1 contains condensed, consolidating financial statements segregating the guarantor subsidiaries and non-guarantor subsidiaries. Separate financial statements for the guarantor subsidiaries and the non-guarantor subsidiaries are not presented because management has determined that such information is not material to investors.

Ball has provided a completion guarantee representing 50 percent of the \$27.1 million of debt issued in 2001 that was used to fund the previous construction of facilities.

The company was not in default of any loan agreement at September 29, 2002, and has met all debt covenants.

11. Shareholders' Equity

The company has several stock option plans under which options to purchase shares of common stock are granted to employees at the market value of the stock at the date of grant. In general, options are exercisable for a period commencing one year from the date of grant and terminate 10 years from the date of grant. At September 29, 2002, 3,260,267 options outstanding under these plans at a weighted average exercise price of \$24.51 per share were exercisable at a weighted average exercise price of \$19.07 per share.

The company adopted a deposit share program in March 2001 that, by matching purchased shares with restricted shares of certain senior management employees and outside directors to invest in Ball stock. Participants in the program receive shares in order to receive the matching restricted share grants. Restrictions on the matching shares generally lapse from date of grant, or earlier if established share ownership guidelines are met, assuming the shares are not sold or transferred prior to that time. As of September 29, 2002, a total of 556,643 shares are outstanding under the program, of which 466,576 shares have been granted. This plan is accounted for as a variable plan expense and is recorded based upon the current market price of the company's common stock until restrictions lapse. The program incurred \$4.5 million and \$0.6 million of expense in connection with this program in the first nine months of 2001 and 2002, respectively. The increase in 2002 compared to 2001 is the result of the timing of the share grants as well as the increase in the market price of the company's common stock.

Accumulated other comprehensive loss includes the cumulative effect of foreign currency translation adjustments, net liability and unrealized gains and losses on derivative instruments receiving cash flow hedge accounting.

(\$ in millions)	Foreign Currency Translation	Minimum Pension Liability (net of tax)	Effective Financial Derivatives (a)
December 31, 2001	\$ (29.9)	\$ (5.7)	\$ (8.1)
Change	2.1	-	(12.4)
September 29, 2002	\$ (27.8)	\$ (5.7)	\$ (20.5)

(a) Refer to Item 3, "Quantitative and Qualitative Disclosures About Market Risk," for a discussion of the company's derivative financial instruments.

The following table summarizes total comprehensive earnings for the third quarter and nine-month periods ended September 29, 2002, and September 30, 2001.

(\$ in millions)	Three Months Ended September 29, 2002	Three Months Ended September 30, 2001	Nine Months Ended September 29, 2002

Comprehensive Earnings

Edgar Filing: BALL CORP - Form 10-Q

Net earnings (loss)	\$ 50.0	\$ 36.3	\$ 127.4
Foreign currency translation adjustment	(6.3)	(3.8)	2.1
Effect of derivative instruments	(21.1)	(8.9)	(12.4)
Minimum pension liability (net of tax)	-	-	-
	-----	-----	-----
Comprehensive earnings (loss)	\$ 22.6	\$ 23.6	\$ 117.1
	=====	=====	=====

12. Earnings Per Share

The following table provides additional information on the computation of earnings per share amounts.

	Three Months Ended		Nine Months Ended
(\$ in millions, except per share amounts)	September 29, 2002	September 30, 2001	September 29, 2002
	-----	-----	-----
<u>Basic Earnings per Share</u>			
Net earnings (loss)	\$ 50.0	\$ 36.3	\$ 127.4
Preferred dividends, net of tax	-	(0.6)	-
	-----	-----	-----
Earnings (loss) attributable to common shareholders	\$ 50.0	\$ 35.7	\$ 127.4
	=====	=====	=====
Weighted average common shares (000s)	56,188	54,920	56,347
	=====	=====	=====
Basic earnings (loss) per share	\$ 0.89	\$ 0.65	\$ 2.26
	=====	=====	=====
<u>Diluted Earnings per Share</u>			
Net earnings (loss)	\$ 50.0	\$ 36.3	\$ 127.4
Adjustment for deemed ESOP cash contribution in lieu of the ESOP Preferred dividend	-	(0.4)	-
	-----	-----	-----
Earnings (loss) attributable to common shareholders	\$ 50.0	\$ 35.9	\$ 127.4
	=====	=====	=====
Weighted average common shares (000s)	56,188	54,920	56,347
Effect of dilutive stock options	1,217	906	1,265
Common shares issuable upon conversion of the ESOP Preferred stock	-	3,204	-
	-----	-----	-----
Weighted average shares applicable to diluted earnings per share	57,405	59,030	57,612
	=====	=====	=====
Diluted earnings (loss) per share	\$ 0.87	\$ 0.61	\$ 2.21
	=====	=====	=====

(1) The diluted loss per share in the first nine months of 2001 is the same as the net loss per share since the exercise of stock options and conversion of the ESOP Preferred stock would have been anti-dilutive.

For the 2002 and 2001 periods, stock options to purchase 460,950 and 448,476 shares of common stock were included in the computation of diluted earnings per share since they were anti-dilutive (i.e., their exercise price was greater than the closing market price of Ball common stock during the periods).

13. Contingencies

The company is subject to various risks and uncertainties in the ordinary course of business due to

Edgar Filing: BALL CORP - Form 10-Q

of the industries in which we participate, our operations in developing markets outside the U.S., materials used in the manufacture of our products and changing capital markets. Where practicable and uncertainties through the establishment of risk management policies and procedures, including derivative financial instruments.

From time to time, the company is subject to routine litigation incident to its business. Additionally, the Environmental Protection Agency has designated Ball as a potentially responsible party, along with numerous other companies at several hazardous waste sites. Our information at this time does not indicate that these matters will have a material impact upon the liquidity, results of operations or financial condition of the company.

14. Stock Split

On January 23, 2002, the company's Board of Directors declared a two-for-one stock split, increasing the number of shares authorized to 100 million and authorized the repurchase of additional common shares. The stock split was effective February 22, 2002 and is reflected in the record on February 1, 2002. As a result of the stock split, all amounts related to earnings, options and other items have been retroactively restated as if the split had occurred as of January 1, 2001.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements and the accompanying notes. Ball Corporation and subsidiaries are referred to collectively as "Ball" or "our" in the following discussion and analysis.

RECENT DEVELOPMENTS

On August 29, 2002, we agreed to acquire 100% of the capital stock of Schmalbach-Lubeca AG (Schmalbach) for a purchase price of (euro)900 million and the assumption of certain liabilities. The final purchase price will be adjusted for capital and other adjustments. Schmalbach is the second largest metal beverage can manufacturer in the world, consisting of 12 plants in five European countries, a headquarters office in Ratingen, Germany, and a facility located in Bonn, Germany. Schmalbach produces more than 12 billion aluminum and steel beverage cans annually employing more than 2,400 people. The acquisition is expected to be finalized by the end of 2002 or early 2003. The new borrowings, which will also be used to refinance a portion of our existing bank debt.

CONSOLIDATED SALES AND EARNINGS

Ball's operations are organized along its product lines and include two segments - the packaging and technologies segment.

Packaging Segment

The packaging segment includes the manufacture and sale of metal containers used primarily in beverage packaging (polyethylene terephthalate) plastic containers used principally in beverage packaging. Our consolidated sales are derived from and serve North America and the People's Republic of China (PRC). We also have investments in the U.S., the PRC, Brazil and Thailand, which are accounted for using the equity method of accounting and are not included in segment earnings or assets. Packaging segment sales in the third quarter and first nine months of 2002 were 3 percent and 2 percent higher, respectively, than in the same periods of 2001. Operating margins were 9.2 percent in the third quarter and first nine months of 2002 from 8.3 percent and 7.7 percent in 2001, excluding the business consolidations charge recorded in the second quarter of 2001. The improvement in results in China, largely due to the company's restructuring actions taken in 2001, general improvement in demand, line and price increases and lower per unit costs due to higher production volume in the beverage container business.

North American metal beverage container sales, which represented approximately 65 percent of segment sales, in the third quarter of 2002 were 4 percent higher than in the third quarter of 2001. In the first nine months, metal beverage container sales were 67 percent of segment sales and were approximately 3 percent higher than in the same period in 2001, largely due to price increases and Ball's agreement with Coors Brewing Company (Coors) under which Coors will supply Ball with certain requirements for its Shenandoah, Virginia, and Memphis, Tennessee, filling locations are manufactured by Coors. Sales under this agreement began in the first quarter of 2002. Operating margins in this segment were improved by the sale of plants operating at near full capacity coupled with improved sales prices.

Through a 50/50 joint venture, which is accounted for as an equity investment, Ball and Coors operate a joint venture in Golden, Colorado. The joint venture supplies Coors with approximately 3.5 billion beverage cans annually.

Edgar Filing: BALL CORP - Form 10-Q

Colorado, brewery under agreements which commenced in January 2002.

North American metal food container sales, which comprised approximately 21 percent of segment sales in the third quarter of 2002, were approximately 19 percent in the first nine months of 2002, were essentially flat compared to those of 2001. These results were achieved despite a combination of droughts and floods in the U.S., which affected vegetable processor customers, and the lowest salmon pack in the Pacific Northwest in over a decade. We anticipate that full-year 2002 earnings will be lower than 2001, due to these conditions, as well as the start-up costs associated with a new two-piece food can production line (as discussed below).

We have signed a new multi-year contract with Abbott Laboratories' Ross Products Division (Ross), for infant formulas. Ross will exit a portion of its self-manufacturing operations in early 2003. To convert existing three-piece food can customers to two-piece cans, we are adding a new two-piece food can plant capable of producing approximately 1.2 billion cans per year, as well as a new 225,000-square-foot facility. Capital additions are scheduled for completion in early 2003 and are expected to cost approximately \$100 million.

Plastic container sales, approximately 11 percent of segment sales in 2002, were 24 percent higher in the third quarter of 2002, compared to 2001 and 23 percent higher in the first nine months. The increase in sales, which are primarily from carbonated soft drink customers, was driven by internal growth as well as the company's acquisition of Wis-Pak in December 2001. Overall operating margins also improved as a result of lower energy costs, although in the third quarter we experienced higher operating costs and increased freight between our plants and customers due to low inventory levels. Four new plastic bottle blow molding production lines have been added to our facilities to meet increased demand.

Sales were lower in the PRC in the first nine months of 2002 due to the shutdown and sale of the PRC restructuring efforts in the second half of 2001. However, earnings before interest and taxes were \$6 million in the first nine months of 2002 due to the business consolidation actions taken during 2001.

Aerospace and Technologies Segment

Sales in the aerospace and technologies segment were 9 percent and 16 percent higher in the third quarter of 2002, compared to the same periods in 2001, primarily in defense and civil space operations. The increase was due to new awards of newly awarded contracts and additions to previously awarded contracts. Ball has recently been awarded a contract to build NASA's James Webb Space Telescope. The improvement in operating earnings for the first nine months of 2002 was primarily the result of the strong sales, which were driven by growth in our U.S. operations. The disposition of two unprofitable aerospace product lines in 2001. Backlog at the end of the third quarter of 2002 was \$405 million compared to a backlog of \$431 million at the end of 2001 and \$353 million at September 30, 2001. Comparisons of backlog are not necessarily indicative of the trend of future operations.

For additional information on our segment operations, see the Summary of Business by Segment in Note 1 to our consolidated financial statements included within Item 1.

Selling and Administrative

Selling and administrative expenses were \$41.3 million in the third quarter and \$117 million in the first nine months of 2002, compared to \$30.7 million and \$91.6 for the same periods of 2001, respectively. The increase is due to higher employee incentives, increased medical costs and a 401(k) plan match, which replaced the preferred stock plan. Included in the third quarter expense is \$3.9 million of higher expense associated with the company's deposit share program, which is disclosed in Note 1 to the consolidated financial statements within Item 1. In addition, during the third quarter, we changed our asset return assumptions to a long-term rate of 9 percent. The change in the return on pension assets resulted in an approximately \$3.7 million higher pension expense for the year, of which \$1.9 million was recorded in the third quarter.

Interest and Taxes

Consolidated interest expense was \$18.8 million and \$55.1 million for the third quarter and first nine months of 2002, compared to \$21.6 million and \$68.5 million for the same periods in 2001, respectively. Lower interest rates and borrowings in 2002. The company's consolidated average borrowing rate for the first nine months of 2002 versus 7.4 percent in the first nine of months of 2001.

The consolidated effective income tax rate was 35 percent in the first nine months of 2002 compared to 38 percent in 2001. Excluding the effect of business consolidation costs in 2001, Ball's effective income tax rate was 35 percent.

Edgar Filing: BALL CORP - Form 10-Q

9 percent on the loss in the first nine months of 2001 reflected the impact of currently nondeductible currently unrealized capital losses included in the second quarter 2001 charge for business consolidation.

Results of Equity Affiliates

Equity in the net results of affiliates is largely attributable to our 50 percent ownership in packaging in America and Brazil and, to a lesser extent, an aerospace business and our minority owned packaging in Thailand. Earnings of \$5.7 million in the first nine months of 2002 were higher compared to \$1.5 million in 2001, with improvements seen in all equity affiliates year over year, except in Brazil where earnings were primarily by foreign currency devaluations.

Other Items

Ball closed one of the two plants it acquired in the acquisition of Wis-Pak and is in the process of closing the other with an existing plastic bottle plant. The after-tax cash costs associated with this closure are approximately \$1 million.

In 2001 we announced a plan to exit the general line metal can business in the PRC and to further increase manufacturing capacity by closing two plants. We have since sold the general line business, closed one plant and are in the process of closing the second. Based on current estimates, positive cash flow of approximately \$10 million recoveries, is expected upon the completion of this reorganization plan. Also in June 2001, we closed two developmental product lines in our aerospace and technologies business. These actions combined have resulted in approximately \$10 million in the first nine months of 2002 compared to the same period in 2001. In addition, we are closing a Moultrie, Georgia, beverage can plant. To affect these actions, pre-tax charges totaling \$271.2 million were recorded.

The amounts recorded were based on the estimates of Ball management and actuaries and other third parties. Actual information available at the time. Actual outcomes may vary from the estimates, and, as required, adjustments may be reflected in current period earnings or, in the case of the Wis-Pak acquisition, as a reduction of earnings. About our business consolidation and acquisition-related activities and associated costs are provided in our consolidated financial statements within Item 1.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operations for the first nine months of 2002 was \$251.4 million, a significant improvement over the same period in 2001. The improvements in 2002 reflected planned inventory reductions, change in working capital of \$35 million from the sale of additional accounts receivable in accordance with the company's receivables sales agreement below. Capital spending of \$87.7 million in the first nine months of 2002 was below depreciation of \$109 million. In September 2002, we purchased previously leased plant and equipment assets for a total of \$150 million. Spending is expected to be between \$150 million and \$160 million for the year, with increased spending for new production capacity necessitated by increased demand.

Total debt decreased to \$1,023 million at September 29, 2002, compared to \$1,064.1 million at December 31, 2001. In 2002, approximately \$459 million was available under the revolving credit facility portion of the company's credit agreement. In mid-July 2002, we notified our lenders in mid-July that based on our financing needs, we no longer needed the \$125 million revolving line of credit as we have adequate funds available under the long-term portion. Ball Asia Pacific Holding Corporation and its subsidiaries had short-term uncommitted credit facilities of approximately \$82 million at the end of September 2002. \$52.1 million was outstanding.

Management and the company's actuaries are currently assessing the funded status of our pension plans and the conditions and performance. Based on preliminary estimates, we anticipate that we will make additional contributions during the fourth quarter of 2002. Additionally, for certain plans we may need to record on the balance sheet additional minimum liability adjustments at December 31, 2002. These amounts, if any, will be reflected in our liabilities and a reduction of shareholders' equity on the consolidated balance sheet.

A receivables sales agreement provides for the ongoing, revolving sale of a designated pool of trade receivables from U.S. packaging operations. In June 2002 the designated pool of receivables was increased to provide for the sale of \$125 million from the previous amount of \$125 million. Net funds received from the sale of the accounts receivable were \$122.5 million at September 29, 2002, and \$122.5 million at September 30, 2001, and are expected to be approximately \$122.5 million at December 31, 2002.

The company was not in default of any loan agreement at September 29, 2002, and has met all debt obligations.

Edgar Filing: BALL CORP - Form 10-Q

Additional details about the company's debt and receivables sales agreement are available in Note accompanying the consolidated financial statements included within Item 1.

CONTINGENCIES

Details about the company's contingencies are available in Note 13 accompanying the consolidated within Item 1.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In the ordinary course of business, we employ established risk management policies and procedures commodity price changes, changes in interest rates, fluctuations in foreign currencies and the co program.

We manage our commodity price risk in connection with market price fluctuations of aluminum prima sales contracts, which include aluminum-based pricing terms that consider price fluctuations unde for aluminum purchases. The terms include "band" pricing where there is an upper and lower limit, limit to the aluminum component pricing. This matched pricing affects substantially all of our No packaging net sales. We also, at times, use certain derivative instruments such as option and for of commodity price risk. Outstanding contracts at the end of the third quarter expire in less tha Included in shareholders' equity at September 29, 2002, within accumulated other comprehensive lo net loss associated with these contracts of which approximately \$8 million of loss is expected to statement of earnings during 2003 and \$10 million of loss in 2004. These amounts will be offset higher revenue from customer fixed price sales contracts and will therefore have no effect on our

Considering the effects of derivative instruments, the market's ability to accept price increases exposures to aluminum, a hypothetical 10 percent adverse change in the company's aluminum prices impact on earnings over a one-year period. Actual results may vary based on actual changes in ma

Steel can sales contracts incorporate annually negotiated metal costs, and plastic container sale pass through resin costs changes. As a result, we believe we have minimal, if any, exposure rela these commodities.

Our objective in managing exposure to interest rate changes is to limit the impact of interest ra flows and to lower our overall borrowing costs. To achieve these objectives, we use a variety of options to manage our mix of floating and fixed-rate debt. Interest rate instruments held by the included pay-floating and pay-fixed interest rate swaps and swaption contracts. Pay-fixed swaps e obligations to fixed rate instruments. Pay-floating swaps effectively convert fixed-rate obligati Swap agreements expire at various times up to four years. Although these instruments involve vary risk, the counter parties to the agreements are financial institutions, which are expected to per agreements. Approximately \$2 million of mark-to-market loss associated with these contracts is in comprehensive loss at September 29, 2002, the majority of which is expected to be recognized in t earnings during the remainder of 2002.

The company has estimated its market risk exposure using sensitivity analysis. Market risk exposu in fair value of a derivative instrument assuming a hypothetical 100 basis point adverse change i the sensitivity analyses as of September 29, 2002, did not differ materially from the amounts rep Actual changes in market prices or rates may differ from hypothetical changes.

Our objective in managing exposure to foreign currency fluctuations is to protect foreign cash fl associated with foreign exchange rate changes through the use of cash flow hedges. Our primary fo result from the strengthening of the U.S. dollar against the Hong Kong dollar, Canadian dollar, C Brazilian real. We face currency exposures in our global operations as a result of maintaining U. these foreign countries. We use forward contracts to manage our foreign currency exposures and, a these derivative positions offset, in part, the impact of currency fluctuations on the existing a outstanding at the end of the third quarter expire in less than one year and their fair value was

Considering the company's derivative financial instruments outstanding at September 29, 2002, and hypothetical 10 percent unfavorable change in the exchange rates compared to the U.S. dollar coul impact on earnings over a one-year period. Actual changes in market prices or rates may differ fr

Edgar Filing: BALL CORP - Form 10-Q

In connection with the company's ongoing share repurchase program, from time to time we sell put those options the right to sell shares of the company's common stock to the company on specified exercise of those options. The put option contracts allow us to determine the method of settlement; such, the contracts are considered equity instruments and changes in the fair value are not recognized. Our objective in selling put options is to lower the average purchase price of acquired shares in repurchases. At September 29, 2002, there were put option contracts outstanding for 125,000 shares of common stock. Also in connection with the share repurchase program, in 2001 we entered into a forward share repurchase agreement under which we purchased 1,021,000 shares in January 2001 at an average price of \$33.58 per share and in July 2002 we purchased an additional 195,600 shares at an average price of \$33.58 per share.

Item 4. CONTROLS AND PROCEDURES

Within 90 days of the filing of the quarterly report, our Chief Executive Officer and Chief Financial Officer evaluated our disclosure controls and procedures as defined by the Securities and Exchange Commission. They were appropriate to ensure that information required to be disclosed by us in this quarterly report was summarized and reported within the time periods specified in the SEC's rules and forms. There have been no changes in our internal controls or in other factors that would significantly affect these controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

FORWARD-LOOKING STATEMENTS

The company has made or implied certain forward-looking statements in this quarterly report which are not covered by this report. These forward-looking statements represent the company's goals and objectives, expressed or implied. From time-to-time we also provide oral or written forward-looking statements to the public. As time passes, the relevance and accuracy of forward-looking statements may change. The company's actual results or outcomes may differ materially from those discussed in the forward-looking statements. Factors that may cause the company's actual results to differ from those discussed in the forward-looking statements are not limited to, fluctuation in customer growth and demand; product introductions; insufficient production; foreign and domestic metal and plastic container industry production facilities and its impact on the company; lack of productivity improvement or production cost reductions; the weather; fruit, vegetable and other commodity prices; resource costs; difficulty in obtaining supplies and energy, such as gas and electric power; shortages of raw materials; changes in the pricing of the company's products and services; competition in pricing; changes in or loss of, sales resulting therefrom; loss of profitability and plant closures; insufficient or increased operating costs; the inability to continue the purchase of the company's common shares; the ability to obtain financing; foreseeable financing requirements of the company's businesses and to satisfy the resulting credit requirements; or federal and state legislation including mandated corporate governance and financial reporting requirements; deposit or other restrictive packaging legislation such as recycling laws; increases in interest rates; various employee benefits and labor costs; boycotts; litigation involving antitrust, intellectual property, environmental issues; maintenance and capital expenditures; goodwill impairment; changes in generally accepted accounting principles; interpretation; local economic conditions; the authorization, funding and availability of government contracts; continuation of those contracts and related services provided thereunder; technical uncertainty in the aerospace segment contracts; international business and market risks such as the devaluation of the dollar; the ability or inability to pass on to customers changes in raw material costs, particularly resin, steel, and aluminum; the ability or inability to sell scrap associated with the production of metal containers, international trade (including foreign exchange rates) in the United States, Europe and particularly in developing countries such as China; any activity or war that disrupts the company's production, supply, or pricing of raw materials used in the production of goods and services, and/or disrupts the ability of the company to obtain adequate credit resources; the requirements of the company's businesses; and successful or unsuccessful acquisitions, joint ventures, and integration activities associated therewith, including the integration and operation of the business. If the company is unable to achieve its goals, then the company's actual performance could vary materially from that expressed or implied in the forward-looking statements. The company does not intend to publicly update forward-looking statements it deems necessary at quarterly or annual earnings reports. You are advised, however, to consult the company's related subjects in our 10-Q, 8-K and 10-K reports to the Securities and Exchange Commission.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

As previously reported, on or about December 31, 1992, William Hallahan and his wife filed suit in

Edgar Filing: BALL CORP - Form 10-Q

of New York, County of Saratoga, against certain manufacturers of solvents, coatings and equipment Inc. (Somerst) and Belvac Production Machinery (Belvac), seeking damages in the amount of \$15 million for leukemia by exposing him to harmful toxins. Somerst and Belvac filed third-party complaints seeking for damages that they might be required to pay William Hallahan. The defendants, including the court judgment against the plaintiff requesting a judgment that the Workers' Compensation Board has determined Hallahan. On July 3, 2002, the Court entered a decision in favor of the defendants and us. On August 29, 2002, Mr. Hallahan and his wife filed an appeal in the Appellate Court judgment on the decision. On August 29, 2002, Mr. Hallahan and his wife filed an appeal in the Appellate Court information available to the company at the present time, the company believes that this matter will have no effect upon the liquidity, results of operations or financial condition of the company.

Ball previously reported that in 1998 various consumers filed toxic tort litigation in the Superior Court (Trial Court) against various water companies operating in the San Gabriel Valley Basin. The water companies sought to remove this action to the California Public Utilities Commission. The Trial Court agreed with the decision to the California Court of Appeals, which reversed the Trial Court. One non-regulated utility was taken to the California Supreme Court. Pending completion of the appellate process, the Trial Court stayed the case except that the plaintiffs were permitted to add additional defendants. The Trial Court consolidated the Northeast District (Pasadena) and designated the case of *Adler, et al. v. Southern California Edison* case. In late March 1999, Ball-Foster Glass Container Co., L.L.C., which we no longer own, received the lawsuit based on its ownership of the El Monte glass plant. Ball-Foster Glass tendered the lawsuit to us and we in turn tendered this lawsuit to our liability carrier, Commercial Union, for defense and indemnity. We are seeking to join all companies, which are alleged to be PRPs in the various operable units in the San Gabriel Valley Basin litigation, including the filing of answers by such joined parties, has been stayed pending the decision of the Court as to whether the California Public Utilities Commission has sole jurisdiction over these companies. These companies are regulated utilities. On February 4, 2002, the California Supreme Court issued its written opinion in the California Court of Appeals ruling that the plaintiffs may proceed with their toxic tort claims in the Trial Court including Ball, who are non-regulated utilities. A complex case management order has been entered in the Trial Court divided into three groups with Ball being named in only the *Adler* case. The plaintiffs were ordered to serve the Plaintiffs served the consolidated *Adler* group complaint on Ball. In a hearing on October 21, 2002, the court ruled on punitive damage claims in the complaint. The case management order also allows limited discovery of documents although these have not been served by the plaintiffs. Similarly situated *de minimis* industry defendants are also in defense group and we are joining the group. Based on the information, or lack thereof, available to us, we are unable to express an opinion as to our actual exposure for this matter; however, based on the information available at the present time, we do not believe that this matter will have a material adverse effect upon our liquidity or financial condition.

Item 2. Changes in Securities

There were no events required to be reported under Item 2 for the quarter ended September 29, 2002.

Item 3. Defaults Upon Senior Securities

There were no events required to be reported under Item 3 for the quarter ended September 29, 2002.

Item 4. Submission of Matters to a Vote of Security Holders

There were no events required to be reported under Item 4 for the quarter ended September 29, 2002.

Item 5. Other Information

There were no events required to be reported under Item 5 for the quarter ended September 29, 2002.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

- | | |
|------|--|
| 10.1 | Share Sale and Transfer Agreement Between Schmalbach-Lubeca Holding GmbH, AV |
| | Ball Pan-European Holdings, Inc., and Ball Corporation Dated August 29, 2002 |
| 20.1 | Subsidiary Guarantees of Debt |
| 99.1 | Safe Harbor Statement Under the Private Securities Litigation Reform Act of |

(b) Reports on Form 8-K

Edgar Filing: BALL CORP - Form 10-Q

A Current Report on Form 8-K was filed on August 12, 2002, furnishing under Item 9 the order issued by the Securities and Exchange Commission regarding the company's reports for 2002. The executed sworn statements were furnished by R. David Hoover, Chairman of the Board, Chief Executive Officer of Ball Corporation, and by Raymond J. Seabrook, Senior Vice President and Chief Financial Officer of Ball Corporation.

A Current Report on Form 8-K was filed on August 15, 2002, furnishing under Item 9 the order issued by the Securities and Exchange Commission regarding the company's reports for 2002, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, by R. David Hoover, Chairman of the Board, President and Chief Executive Officer of Ball Corporation, and by Raymond J. Seabrook, Senior Vice President and Chief Financial Officer of Ball Corporation.

A Current Report on Form 8-K was filed on August 30, 2002, reporting under Item 5 an announcement of a definitive agreement with Schmalbach-Lubeca Holding GmbH and AV Packaging AG.

A Current Report on Form 8-K was filed on September 3, 2002, reporting under Item 7 selected financial data of Ball Corporation and Schmalbach-Lubeca AG, and furnishing under Item 9 a copy of the transaction by Ball Corporation on August 30, 2002, to announce its agreement to acquire Schmalbach-Lubeca AG.

A Current Report on Form 8-K was filed on September 4, 2002, reporting under Item 7, and the Webcast (Power Point) presentation used in the conference call held by Ball Corporation to announce its agreement to acquire Schmalbach-Lubeca AG.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Ball Corporation
(Registrant)

By: /s/ Raymond J. Seabrook
Raymond J. Seabrook
Senior Vice President and
Chief Financial Officer

Date: November 13, 2002

Certification

I, R. David Hoover, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Ball Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact necessary to make the statements made, in light of the circumstances which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) and we have:

Edgar Filing: BALL CORP - Form 10-Q

- a) Designed such disclosure controls and procedures to ensure that material information to the registrant, including its consolidated subsidiaries, is made known to us within those entities, particularly during the period in which this quarterly report is prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures within 90 days prior to the filing date of this quarterly report (the "Evaluation Date");
 - (c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, the registrant's auditors and the audit committee of registrant's board of directors (or other persons performing the equivalent function):
- a) All significant deficiencies in the design or operation of internal controls which adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in the controls; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any changes with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

/s/ R. David Hoover

R. David Hoover

Chairman, President and Chief Executive Officer

Certification

I, Raymond J. Seabrook, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Ball Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact, nor does it omit to state a material fact necessary to make the statements made, in light of the circumstances which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) and we have:
 - a) Designed such disclosure controls and procedures to ensure that material information to the registrant, including its consolidated subsidiaries, is made known to us within those entities, particularly during the period in which this quarterly report is prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures

Edgar Filing: BALL CORP - Form 10-Q

within 90 days prior to the filing date of this quarterly report (the "Evaluation

- (c) Presented in this quarterly report our conclusions about the effectiveness of the controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, the registrant's auditors and the audit committee of registrant's board of directors (or other persons performing the equivalent function):
- a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- b) Any fraud, whether or not material, that involves management or other employees and has a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any changes with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

/s/ Raymond J. Seabrook

Raymond J. Seabrook

Senior Vice President and Chief Financial Officer

Ball Corporation and Subsidiaries
QUARTERLY REPORT ON FORM 10-Q
September 29, 2002

EXHIBIT INDEX

Description -----	Exhibit -----
Share Sale and Transfer Agreement between Schmalbach-Lubeca Holding GmbH, AV Packaging GmbH, Ball Pan-European Holdings, Inc., and Ball Corporation Dated August 29, 2002 (Filed herewith.)	EX-10.1
Subsidiary Guarantees of Debt (Filed herewith.)	EX-20.1
Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995, as amended (Filed herewith.)	EX-99.1